

**GRAND OPENING of our Montgomery
County Facility in Harleysville!**

WE'RE HIRING!

Visit GlickFire.com/careers for details

GLICK
at a **GLANCE**

Spring 2024
VOL. 31/ISSUE 1

*Welcome,
Spring!*



INSIDE:

New Sales • Recent Deliveries • Employee News • GREASE GRITS Service Article
Awards and Milestones • 2024 Expos

Letter from the President

*"To plant a garden is to believe in tomorrow."
~ Audrey Hepburn*

As I write this column, it's dreary and rainy outside which makes the anticipation for Spring that much better! I'd have to say the Spring season is one of my favorites because of finally having daylight and sun in the evenings!

A quick shout out to my sister Jodi who conquered the last newsletter column in style! If you didn't have a chance to read her business update and the show of gratitude to you all, you can find it here: www.glickfire.com/news/glick-at-a-glance-winter-2023-issue

If there are other guest writers you'd like to hear from in future newsletters, shoot me a quick text or email and let me know.

In February, we held an employee banquet in Lancaster and were able to celebrate many successes of the team and recognize individuals, plus regroup for the evening as a work family. The following week was Pierce's national sales meeting, which included meetings, training, vendor sessions, and a formal awards banquet the last night. I personally enjoy both of these events, as individuals and departments are recognized for their dedication, hard work, and positive attitude. See page 7 for details.

The grand opening for the **GLICK** shop in Harleysville is scheduled for Saturday, April 13th (see insert). Stop by if you're in the area!

If you haven't attended a fire or EMS show yet for 2024, they are plentiful in the next few months. We just finished at the Monroeville Fire & EMS Expo in western PA, went right into two EMS events the following week, will be in attendance at the FDIC in Indianapolis, and are already planning for Fire Expo in Harrisburg. Please stop by to say hello to us if you're there!

The past few months here at **GLICK Fire** have been



full with future planning, drilling down on 2024 initiatives, and becoming more efficient in all departments. The continued growth within the state centers us at times, and we continue working hard to bring ourselves back to the core values of integrity, teamwork and customer service. In all aspects, we cannot lose sight of the reason **GLICK Fire** was started and those who worked tirelessly to assist along the way. Thank you for your continued support!

Until next time, be safe and be kind.

Amy



GET SOCIAL WITH US!



/GlickFireEquipment



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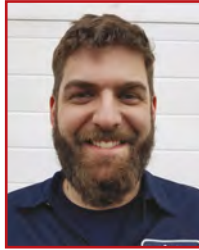


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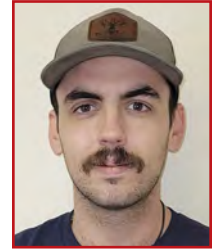
Welcome to our New Employees!

BRYAN KYPER**Mobile Service Tech • Zelienople**

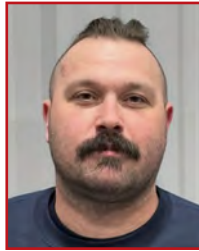
Bryan and his wife live in Pittsburgh with their 3 dogs and 1 cat. Bryan is a volunteer for Canine Service Pals in Moon, PA, as well as fostering and training dogs for them. In their spare time, he and his wife enjoy camping and traveling. Welcome back! bryan.kyper@glickfire.com.

**TOM WHITEFORD****Service Tech • Mill Hall**

Tom was born and raised in Bellwood, PA, where he has 10 years of service with Excelsior Fire Department. Tom graduated from WyoTech-Blairsville and previously worked in a stone quarry. In his spare time, he enjoys camping with friends and family. tom.whiteford@glickfire.com

**JEFF BAIRD****Body Shop Tech • Zelienople**

Jeff was born and raised in Michigan. In his free time, Jeff enjoys the outdoors and blacksmithing. He is currently a line officer with Peebles Volunteer Fire Department in Pittsburgh.

**TIM WILSON****Mobile Service Tech • Zelienople**

Tom was born and raised in Somerset, PA. He is a member of the Somerset Fire Department. In his spare time, he enjoys riding his side-by-side motorcycle. tim.wilson@glickfire.com

**DAN MULCAHY****Shipping Clerk • Harleysville**

Dan has been a firefighter since the age of 21 when he joined Fairmount Fire Company in Lansdale. He then volunteered with Hilltown Fire Company, and has been with Perseverance Volunteer Fire Company since August 2023. In his free time, he enjoys going to the beach and storm chasing. dan.mulcahy@glickfire.com.



WE'RE HIRING!

Would you like to be part
of the **GLICK** team?

Visit www.GlickFire.com/careers to view
open positions and apply today!

Congratulations! Employee Years of Service ...



Mike Kauffman
Mobile Service Tech
Bird In Hand



Cindy Zimmermann
Warranty Admin.
Bird In Hand



VISIT OUR WEBSITE TO SEE APPARATUS ON ORDER! www.glickfire.com/on-order

SCHEDULE YOUR MOBILE Pump Testing NOW!



GLICK Mobile Service Techs are ready to do pump testing at your location!

GLICK Fire Equipment operates two *Draft Commanders* for onsite fire apparatus pump testing within PA, helping fire departments comply with NFPA Standards.

Testing should be done annually to ensure your apparatus will perform as you expect it to.

BENEFITS OF USING MOBILE PUMP TESTING

These units are an alternative to test pits. They use clean, clear water that is recycled during pump testing, instead of dirty water from an open water source that could harm the apparatus pump. The *Draft Commander* can pump test apparatus up to 4500 GPM, or pump test two trucks simultaneously.

Prepare – Allows departments to conduct pump tests per NFPA Standards keeping trucks in service; no need for driver overtime or pulling trucks from reserve

Prevent – Pump damage from open water sources that have contaminants in the supply (sand, rock, trash)

Recycle – Water used during testing

SCHEDULE WITH YOUR NEIGHBORS

Because we cover all of Pennsylvania, it can be a difficult task scheduling multiple areas. We ask that you consider working with neighboring departments in your region to coordinate your pump service testing. This allows our

techs to service more departments in a timely fashion, allowing you to get back in service sooner.

With each test, your

department will be given a detailed report compliant to NFPA guidelines.

This service and others are also offered as part of our **Preventative Maintenance** services.

As always, we service all makes and models of emergency vehicles.

Scheduling your test now is suggested since service tends to get busier in the warmer weather.

For more info or to set up an appointment, email service@glickfire.com, or call one of our 5 Pennsylvania locations:

Lancaster County: 717.299.4120

Butler County: 724.452.5553

Clinton County: 570.858.0500

Montgomery County: 267.638.6380

Washington County: 724.452.5553



NEW SALES

COMPANY	COUNTY	APPARATUS TYPE	ACCOUNT MGR.
BACK MOUNTAIN REGIONAL EMS	Luzerne	Crestline CCL150 Type III Ambulance	Nick DeWitt
CANTON TOWNSHIP	Washington	Pierce Enforcer Pumper PIERCE DEMO UNIT!!	Scott Schill
CITY OF BETHLEHEM FIRE DEPT.	Northampton	Pierce Enforcer Pumper	Rob Macchia
CITY OF BETHLEHEM FIRE DEPT.	Northampton	Braun Chief XL Type I Ambulance 2 UNITS!!	Nick DeWitt
CITY OF READING FIRE DEPT.	Berks	Pierce Enforcer 100' Tiller	Jake Bachman
CITY OF READING FIRE DEPT.	Berks	Crestline CCL150 Type III Ambulance	Nick DeWitt
CITY OF ST MARYS/CRYSTAL FIRE DEPT.	Elk	Pierce Enforcer Pumper Tanker	Bob Lynn
CRANBERRY TWP VOLUNTEER FIRE COMPANY	Butler	Pierce Enforcer Combo Heavy-Duty Rescue	Dan Jerioski
GRAND VIEW HOSPITAL	Bucks	Demers Transit Type II Ambulance	Nick DeWitt
GREATER VALLEY EMS	Bradford	Crestline CCL150 Type III Ambulance	Nick DeWitt
HUNTINGDON AMBULANCE	Huntingdon	Braun Chief XL Type III GLICK DEMO UNIT!!	Pete Frejkowski
LONGWOOD FIRE COMPANY	Chester	Pierce Enforcer Tiller	Chris Obenchain
LONGWOOD FIRE COMPANY	Chester	FPG Remount Ambulance	Nick DeWitt
LOWER MORELAND TOWNSHIP	Montgomery	Pierce Saber Pumper GLICK DEMO UNIT!!	Matt Wiedenhaefer
LOWER MORELAND TOWNSHIP	Montgomery	Pierce Enforcer Ascendant 100' Mid-mount PIERCE DEMO UNIT!!	Matt Wiedenhaefer
LOWER SAUCON TOWNSHIP	Northampton	Pierce Enforcer Pumper Tanker	Rob Macchia
MANHEIM TOWNSHIP FIRE RESCUE	Lancaster	Pierce Enforcer Pumper	Curt Woerth
MEDIC RESCUE EMS	Beaver	Demers Transit Type II Ambulance 4 UNITS!!	Chris Woolfolk
MORRISVILLE FIRE COMPANY	Bucks	Skeeter R400 Light Rescue Ford F550	Curt Woerth
MOUNT UNION FIRE COMPANY	Huntingdon	Braun Liberty Type I Ambulance	Pete Frejkowski
NEW KINGSTOWN FIRE COMPANY	Cumberland	Vengeant Surge Ford F550	Cyle Sheaffer
NORTHERN VALLEY EMS	Lehigh	FPG Remount Ambulance	Nick DeWitt
ORBISONIA-ROCKHILL VOLUNTEER FIRE COMPANY NO 1	Huntingdon	BRAT Rally Ford F550	Randy Uhrich
PEQUEA VALLEY FIRE DEPT.	Lancaster	Braun Chief XL Type I Ambulance	Nick DeWitt
PLAINS AMBULANCE ASSOC.	Luzerne	FPG Remount Ambulance	Chris Woolfolk
PO-MAR-LIN FIRE COMPANY	Chester	Pierce Enforcer Pumper Tanker	Chris Obenchain
POLK TOWNSHIP VOLUNTEER FIRE COMPANY	Monroe	Pierce Enforcer Heavy-Duty Rescue Pumper	Rob Macchia
RESCUE HOSE COMPANY - GREENCASTLE	Franklin	Pierce Enforcer Pumper	Cyle Sheaffer
SOMERSET AREA AMBULANCE	Somerset	Crestline CCL150 Type I Ambulance	Pete Frejkowski
SOMERSET AREA AMBULANCE	Somerset	Crestline CCL150 Type III Ambulance	Pete Frejkowski
SPRINGETTSBURY TWP VOLUNTEER FIRE COMPANY	York	Vengeant Surge Ford F550	Cyle Sheaffer
UNION FIRE COMPANY - OXFORD	Chester	Pierce Enforcer Pumper	Curt Woerth
WESTERN BERKS AMBULANCE ASSOC.	Berks	FPG Remount Ambulance	Chris Woolfolk
YORK AREA UNITED FIRE & RESCUE	York	Pierce Enforcer Pumper 2 UNITS!!	Cyle Sheaffer
YORK AREA UNITED FIRE & RESCUE	York	Pierce Enforcer Heavy-Duty Rescue	Cyle Sheaffer

**ALBRIGHTSVILLE VOLUNTEER FIRE COMPANY,
Carbon County, Job #37948**

Pierce Freightliner Dry-side Tanker; Detroit DD13 505 hp engine; Waterous 1,000 GPM pump; 2,200-gallon tank with catwalks; Newton 10-inch electric rear dump chute; Zico Quic-Lift hydraulic tank rack; 16-inch extended bumper with hose tray

**ALBRIGHTSVILLE VOLUNTEER FIRE COMPANY,
Carbon County, Job #37554**

Pierce Enforcer 55' Sky-Boom; Detroit DD13 525 hp engine; Waterous 1,500 GPM pump; 750-gallon tank; Husky3 foam system and Hercules CAFS, 140 CFM; 25-gallon foam cell; Side Roll and Frontal Impact Protection; TAK-4 Independent Front Suspension; 22-inch extended bumper; 6.00" front inlet and Kenmar hard suction hose; Flowminder waterway; Akron Tuckaway monitor; **CUSTOM FABRICATION BY GLICK**

AMED EMS, Blair County, Job #M23-6229

Demers Mirage LT2E Type II Ambulance on a Mercedes Sprinter Van 2500 chassis; Backup camera; LED dome lighting; All LED Whelen emergency lighting; Whelen siren

**CHAL-BRIT REGIONAL EMS, Bucks County,
Job #F24C-20587**

Crestline CCL150 Type III Ambulance on a Ford E350 chassis; Stryker Performance-LOAD; CPR seating; High Intensity interior cabinetry rope lighting; 72" head room; (7) LED emergency lights on front; All Whelen LED emergency lighting; Rear camera; **CUSTOM GRAPHICS BY GLICK**

**EMLENTON AREA AMBULANCE, Venango County,
Job #16127**

First Priority Renaissance Remount Type III Ambulance on a Chevy G4500 chassis; Stryker Performance-LOAD; New paint; New electrical system; New heat/AC; **CUSTOM GRAPHICS AND UPFIT BY GLICK**

GRAND VIEW HOSPITAL, Bucks County, Job #F23-5586

Demers TSE Type II Ambulance on a Ford Transit T-250 chassis; Stryker Power-LOAD and Power-PRO cot; Traffic emitter; LED dome lighting; All LED Whelen emergency lighting; Whelen siren

LIBRARY FIRE COMPANY, Allegheny County, Job #38839

Pierce Enforcer Pumper; Cummins X15, 605 hp engine; Waterous 2,000 GPM pump; 750-gallon tank; New York style hose bed; 3.00" Deluge outlet with TFT Extend-a-gun XG18; 19-inch extended bumper with center hose tray; TAK-4 Independent Front Suspension

**MOSHANNON VALLEY EMS, Centre County,
Job #M23-3960**

Demers EXE Sprinter Type II Ambulance on a Mercedes Sprinter Van 2500 4x4 AWD chassis; Stryker Power-LOAD; Traffic emitter; Patient area monitoring camera; LED dome lighting; All LED Whelen emergency lighting; Whelen siren; **CUSTOM GRAPHICS BY GLICK**

**MOUNT UNION FIRE COMPANY, Huntingdon County,
Job #16135**

First Priority Renaissance Remount Type I Ambulance on a Ford F450 chassis; Grille guard; New paint; New electrical; New heat/AC; **CUSTOM GRAPHICS BY GLICK**

**SOUTH STRABANE FIRE DEPT., Washington County,
Job #39211**

Pierce Saber Pumper; Cummins L9 450 hp engine; Waterous 1,500 GPM pump; 750-gallon tank; Husky3 foam system; 20-gallon foam cell; New York style hose bed; Oil dry hopper; 3.00" Deluge outlet with TFT Extend-a-gun XG12; Akron monitor; 19-inch extended bumper with center hose tray

**STRASBURG FIRE COMPANY, Lancaster County,
Job #37775**

Pierce Enforcer PUC Pumper; Cummins X12, 500 hp engine; Pierce 1,500 GPM PUC pump; 1,000-gallon tank; Harrison 6kW generator; (2) Hannay cord reels; 3.00" Deluge outlet with TFT Extend-a-gun XG18; Akron monitor; 22-inch extended bumper; 6.00" front inlet; Oil dry hopper; Side Roll and Frontal Impact Protection; TAK-4 Independent Front Suspension; **CUSTOM FABRICATION BY GLICK**

**VANDERGRIFT FIRE DEPT. NO 2, Westmoreland County,
Job #F23C-20584**

Crestline CCL150 Type III Ambulance on a Ford E350 Super Duty chassis; CPR seating; Stryker Performance-LOAD; (7) LED emergency lights on front; All Whelen LED emergency lighting; Rear camera; Fog lights

**WARRIOR RUN FIRE DEPT., Northumberland County,
Job #37727**

Pierce Enforcer Heavy-Duty Rescue Pumper; Cummins X12 500 hp engine; Waterous 2,000 GPM pump; 750-gallon tank; 6.00" front inlet; 3.00" Deluge outlet; 22-inch extended bumper; Oil dry hopper; Side Roll and Frontal Impact Protection; TAK-4 Independent Front Suspension; **CUSTOM FABRICATION BY GLICK**

AWARDS AND MILESTONES

The **GLICK** Company Banquet was held in February to celebrate achievements of 2023. It was a great way for our employees to recognize each others accomplishments and get together for laughs and fellowship.

Outstanding Achievement Awards

Keith Radebach, Mill Hall Mobile Tech
Outstanding Dedication to Customer Service.

Trent Breneman, Harleysville Service Tech
Commitment & Unprecedented Growth in Work Abilities.

Ray Robinson, Zelienople Service Tech
Commitment to the **GLICK Fire** Values & Vision.

Award of Excellence



Dan Brooks, Upfit Tech,
was voted to receive
this award by **GLICK**
managers.

Individual Sales Achievement Awards

In recognition of Outstanding Sales Performance

Fire Sales Account Managers:
Cyle Sheaffer, Jake Bachman, Rob Macchia

EMS Account Manager:
Nick DeWitt

Years of Service Awards

25 YEARS

Dave Petrofske, Bird In Hand Fabrication
Bob Adams, Sr., Harleysville Mobile Service Tech

20 YEARS

Tim Cox
Bird In Hand Fabrication

10 YEARS

Kerry Light
Bird In Hand Service Tech

5 YEARS

Bob Boule, Bird In Hand Service Tech
Buck Harpster, Mill Hall Mobile Service Tech
Eli Hendricks, Harleysville Service Tech
Mike Kauffman, Bird In Hand Mobile Service Tech
Tom Keesey, Harleysville Mobile Service Tech
Chris Kielbasa, Harleysville Service Tech
Jason Powell, Zelienople Mobile Service Tech
Allen Storms, Harleysville Service Tech
Rob Stott, Harleysville Branch Mgr.
Ryan Sweitzer, Bird In Hand Parts Mgr.



Chris Woolfolk
was Top EMS
Sales

Top Sales Awards

Matt Wiedenhaefer
was Top FIRE Sales



The **Pierce** Sales Meeting was held in San Diego, CA, in February to recognize dealerships across the country.
GLICK Fire Equipment and employees received these awards:

GLICK was #9 in Organization Sales Achievements



#9 in Individual Sales Achievements

Matt Wiedenhaefer, **GLICK** Account Manager

Don Bouwer Award

Matt Wiedenhaefer, **GLICK** Account Manager

25 Years of Service

Jodi Mohn, **GLICK** VP of Finance – **Jim Sims**, **GLICK** Account Manager
Amy Sweitzer, **GLICK** President



www.glickfire.com



LANCASTER COUNTY
350 Mill Creek Road
Bird In Hand, PA 17505
(717) 299-4120

MONTGOMERY COUNTY
110 Christopher Lane
Harleysville, PA 19438
(267) 638-6380

CLINTON COUNTY
7484 Nittany Valley Drive
Mill Hall, PA 17751
(570) 858-0500

BUTLER COUNTY
2348 Evans City Road
Zelienople, PA 16063
(724) 452-5553

If you no longer wish to receive our newsletter, or are receiving duplicates, please email marketing@glickfire.com, or call 717.299.4120.

MARK THESE EVENTS ON YOUR 2024 CALENDAR*

EMS Update West March 21-23

Seven Springs Mtn Resort
Seven Springs, PA

Pinnacle EMS Leader- ship Conference

Aug 12-16

JW Marriott Beach Resort
Marco Island, FL

FDIC

April 15-20

Indiana Convention Center
Indianapolis, IN

Fire-Rescue International

August 14-16

Dallas, TX

Fire Expo 2024

May 17-18

PA Farm Show & Expo Center
Harrisburg, PA

Code EMS Conference

Oct. 16-18

Kalahari Resort & Convention Ctr.
Pocono Manor, PA

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**Subject to change. Not a complete list, check our website for additions at www.GlickFire.com/news*