

## **NEW PRODUCT!**

**We are excited to be the  
Exclusive PA Dealership for the  
Crestline CCL 150 Type III Ambulance.**

*(See the enclosed flyer for details)*

# **GLICK** *at a* **GLANCE**

Winter 2019  
VOL. 26/ISSUE 4

*Merry  
Christmas!  
and Happy Holidays!  
From Our Family to Yours!*

### **INSIDE:**

**GREASE GRITS:** Protection from Corrosion • **NEW FEATURE:** Department Spotlight • Sales and Deliveries  
New Employees • Employee News • **NEW PRODUCT LINE!!! CRESTLINE CCL 150 AMBULANCE FLYER**

## Letter from the President

### *Happy Holidays!*

Another year is ending, and it has been another year of growth and learning.

Here's a look back at **GLICK's** busy 2019:

- Our Hatfield Facility celebrated its one-year anniversary, and they are still as busy as they were when first opened.
- Our Hatfield, Zelienople, and Bird In Hand facilities hosted Open Houses, all of which were a great success and allowed us to meet some amazing new people.
- We were privileged to host two **Pierce® Road Rally** events over the summer.
- Four of our fabrication department employees received product-specific training and welder certification, making them part of a small group of field-certified welders in the country qualified to weld on **Pierce® Ascendant® Aerials**.
- There have been total of 10 new employees added to our team so far this year.
- Another mobile service unit was added in the West Central Pennsylvania area.

Most recently, we are happy to announce we are now the exclusive Pennsylvania dealership of the **Crestline CCL 150 Type III Ambulance**, brought to you by Demers Ambulances. See the enclosed flyer for details.



As usual, this has been a successful year because of our great team of employees, outside vendor support, and continued confidence and loyalty from our customers.

In this issue's **Grease Grits**, we look at how winter road treatments can cause corrosion to your apparatus. Our service department can offer advice on treatments for your truck, and

can apply those treatments as well.

Whether in-house or at your facility from one of our 18 mobile service units, we continue to offer service for any make and model of emergency apparatus.

As we continue to grow, we have several open positions within **GLICK Fire Equipment**. Please check out the Careers section of our website at [www.glickfire.com/careers](http://www.glickfire.com/careers) for posted positions that we are looking to fill.

If there is anything we can do to improve our service to you, I encourage you to reach out to us.

We look forward to our 32nd year in business in 2020, and continually strive to deliver the service you have come to expect from us.

Thank you for your business this past year and the confidence you place in **GLICK Fire Equipment!**

Doug Glick  
President



## CONGRATULATIONS!

At the annual Pierce® Sales and Service meetings held this past November in Appleton, WI, **GLICK Fire Equipment** was recognized as the **2019 Aftermarket & Product Support Dealer of The Year!** Other **GLICK Fire Equipment** awards and recognitions included:

- Top 10 in Overall Sales
- Years of Service with Pierce® for our Account Managers:  
Bud Strauss (40 years)  
Cyle Sheaffer (15 years) • Randy Uhrich (10 years)





**NEW SALES**

COMPANY	COUNTY	APPARATUS TYPE	ACCT. MGR.
Bart Twp Fire Co.	Lancaster	Pierce® Enforcer™ Rescue/Pumper	Jake Bachman
Bethlehem Twp Fire Dept.	Northampton	Pierce® Enforcer™ Pumper	Matt Wiedenhaefer
Bethlehem Twp Fire Dept.	Northampton	International™ Pierce® Pumper	Matt Wiedenhaefer
Chemical Co. No. 1	Lehigh	Pierce® Enforcer™ Pumper	Bud Strauss
City of Bethlehem	Northampton	Pierce® Enforcer™ Pumper	Ralph Rehrig
City of Wilkes Barre Fire Dept.	Luzerne	Pierce® Enforcer™ 107' Ascendant® Tiller	Randy Uhrich
Conshohocken Fire Co. No. 2	Montgomery	Pierce® Enforcer™ PUC 107' Ascendant® Quint	Ralph Rehrig
Forks Twp Vol. Fire Dept.	Northampton	Pierce® Velocity™ 100' Aerial	Bud Strauss
Friedensburg Fire Co. No. 1	Schuylkill	Pierce® Enforcer™ Pumper	Bud Strauss
Goodwill Hose Co. No. 3	Bucks	Ford F-550 Pierce® Pumper	Matt Wiedenhaefer
Gordonville Fire Company	Lancaster	(2) Braun Chief XL Type I Ambulances	Chris Woolfolk
Goshen Fire Company	Chester	Braun Chief XL Type III Ambulance	Chris Woolfolk
Grand View Hospital	Bucks	Demers MX164 Type III Ambulance	Chris Woolfolk
Levittown Fire Company No. 2	Bucks	Pierce® Enforcer™ Pumper	Matt Wiedenhaefer
Lower Saucon Fire Rescue	Northampton	Pierce® Arrow XT™ 100' Aerial	Matt Wiedenhaefer
Monroe Energy	Delaware	Pierce® Arrow XT™ Pumper	Matt Wiedenhaefer
Northampton Fire Dept.	Northampton	Pierce® Arrow XT™ 100' Mid Mount PAP	Bud Strauss
Port Royal Ambulance Service	Juniata	First Priority Remount Ambulance	Austin Lynn
Rostraver Central Vol. Fire Dept.	Westmoreland	Pierce® Enforcer™ Pumper	Jim Sims
Whitemarsh Comm. Ambulance	Montgomery	First Priority Remount Ambulance	Chris Woolfolk
Wyomissing Fire Dept.	Berks	Pierce® Enforcer™ PUC 107' Ascendant	Jake Bachman

**DEPARTMENT SPOTLIGHT****Fabrication - Butler County Facility****Doug Hyberg**

Both of our full-time fabrication specialists are field-certified welders qualified to work on Pierce® Ascendant® aerials, with more than 40 years experience between them. Not only will you receive superb craftsmanship, you can be certain it is done correctly as well.

***A Few of our Fabrication Department Features and Capabilities:***

- Plasma Cutting
- True custom tool mountings
- Custom trays, bins, toolboxes, brackets, straps, racks, etc.
- Fabricated poly boxes and trays
- All mounts can be painted to match cab or compartment color
- Custom trays, bins, toolboxes, brackets, straps, racks, etc.
- Accident repairs
- Fixed shelves, roll out tool boards, swing out tool boards, and roll out-tilt down shelves built to your specifications.
- Moderate refurbishment

**Jordan Maddox**

[www.GlickFire.com/fabrication](http://www.GlickFire.com/fabrication)



Winter is fast approaching, and the effects of winter road treatments can take a toll on your apparatus. Newer road treatment methods are designed to keep roads coated in a brine that offers drivers safer conditions while traveling. But that brine coating on the roadway also coats anything it comes in contact with—every nook and cranny!

Years ago, corrosion wasn't a major issue. Simply maintaining clean apparatus meant that the frame would remain intact over the years. Road salt washed off relatively easy and maintenance was that simple. In recent years, road treatment methods have become more aggressive and the methods to protect your department's apparatus have had to evolve to keep up.

When purchasing a new Pierce truck, they offer two optional processes—cathodic E-Coat and hot dip galvanizing—to severely reduce corrosion to the metal. Both methods are very common and widely accepted for their superior corrosion resistance.

**But what can be done for apparatus that has already been delivered?**

The best defense against accelerated corrosion caused by road treatments is to consider it before it starts to happen, even before exposure. Maintaining cleanliness is key, but there are different opinions on how to do so.

Pressure washing may push those harsh chemicals further into the small cracks and crevices, potentially causing more damage than good. Using too much soap to wash could damage the plastics designed to keep water out. Physically scrubbing affected surfaces may prove most effective in removing the harsh road treatments. Obviously, cleaning apparatus regularly and immediately after exposure is critical in the battle against corrosion.

A product Pierce recommends, Carwell T-32, is a proven rust inhibitor used by many fleets including: the U.S. Army, Marine Corps, Postal Service, FedEx, and UPS. T-32 helps to protect frames, electrical and suspension systems, and various key areas of the body by coating all surfaces in a clear liquid blend of rust inhibitors to control corrosion on all metals. **GLICK's** factory-trained service technicians use the proper equipment

and techniques to apply Carwell, ensuring your apparatus receives maximum coverage and protection. Application of Carwell is recommended annually to help combat corrosion and rust.

Ask your **GLICK** service representative today about the benefits of using Carwell to protect your apparatus.

***“The best defense against accelerated corrosion caused by road treatments is to consider it before it starts to happen.”***

## WORDS TO THE WISE

Trucks with **Onspot** chains should be inspected for any damage and proper orientation prior to the winter weather season, along with draining the water/condensation from all of the air tanks.

A quick reminder that **Onspot** chains should only be activated and deactivated while the vehicle is in motion.



# EMPLOYEE NEWS

*Welcome to our New Employees!*

## STEVE AMBROZIAK

Parts Clerk • Zelienople

Steve's career history in automation allowed him to work on many state-of-the-art projects, including some for the U.S. Military. He is a huge Pittsburgh Penguins fan, enjoys traveling and riding his motorcycle, and holds a Culinary Arts degree. He and his wife, Jamie, reside in Elwood City with their 3-year-old German Shepard, Jax. [steve.ambroziak@glickfire.com](mailto:steve.ambroziak@glickfire.com)



## SHEILA LANDIS

Service Writer • Hatfield

Sheila joins us with more than 27 years of industry experience. She resides in Souderton, and enjoys baking and cooking, and spending time with her two boys, Cole and Gunnar, doing "boy stuff". She is looking forward to her son Cole's Disney wedding next May, when she will finally have a daughter in the family. [sheila.landis@glickfire.com](mailto:sheila.landis@glickfire.com)



## NICK DEWITT

EMS Account Manager • NE Pennsylvania

Nick has been in EMS for the past 18 years, a paramedic for 13 years, and in EMS management for the past eight years. In his free time, he enjoys hunting and fishing, spending time at his cabin in upstate New York, and snowmobiling during the winter months. Nick takes pride in serving the community and giving back. [nick.dewitt@glickfire.com](mailto:nick.dewitt@glickfire.com)



## PJ MOLDOVAN

Body Shop Service Writer • Zelienople

A graduate of Freedom Area High School and Community College of Beaver County, PJ joined the Big Knob Volunteer Fire Dept. in 1985 and has served as the Fire Chief since 1992. He is also a state certified EMT-B. He resides in New Sewickley Township with his wife, Amy, and son, Jacob, and enjoys all outdoor activities. [pj.moldovan@glickfire.com](mailto:pj.moldovan@glickfire.com)



**WE'RE HIRING!** Would you like to be part of the GLICK team?  
Visit [www.GlickFire.com/careers](http://www.GlickFire.com/careers) to view open positions and download application.

## Congratulations!

### Employee Years of Service ...



**20 YEARS**

**Kenny Jackson, Jr.**

Mobile Road Technician,  
Bird-In-Hand

### Employee Weddings ...



Allen Storms,  
Service Tech  
in Hatfield,  
recently  
celebrated  
his marriage  
to Tara.

Adam Baker,  
Road Tech in  
Zelienople,  
was married  
to Lauren in  
October.





**BLACKLICK VALLEY FOUNDATION AND AMBULANCE SERVICE, Cambria County – Job #D19P-1552**

Demers MXP150 Type I Ambulance on a Dodge 4500 4x4 chassis, Stryker® Performance-LOAD, Zico QUIC-RELEASE O2 rack, Technimount bracket Pro Series 35™, Whelen® emergency lighting and sirens

**CHALFONT EMS/CHAL-BRIT AMBULANCE, Bucks County – Job #FPG11813**

First Priority Renaissance Remount Type III Ambulance on a Ford E-450 Super Duty chassis, traffic emitter, new heat/AC system, new electrical system, new floor, new LED emergency lighting

**BETHLEHEM CITY FIRE DEPARTMENT, Northampton County – Job #33473**

Pierce® Enforcer™ 107' Ascendant® Quint aerial ladder, Cummins® L9 450 hp engine, 750/500 lb. tip load, 500-gallon tank, Hale® Qmax 200 2,000 GPM pump, 20-gallon Class A foam cell, Akron Eductor 3096-95 foam system, High Flow 1,500 GPM waterway, Harrison 10kW generator

**CRANBERRY TWP VOLUNTEER FIRE CO., Butler County – Job #33412-01/2 (2 UNITS)**

Pierce® Enforcer™ Pumper, Cummins® L9 450 hp engine, 750-gallon tank, Hale® Qmax-200 2,000 GPM pump, Husky™ 3 foam system, 20-gallon Class A foam cell, New York style hose bed, 19-inch extended bumper

**ELFINWILD VOLUNTEER FIRE CO., Allegheny County – Job #33436**

Pierce® Enforcer™ Pumper, Cummins® L9 450 hp engine, 500-gallon tank, Waterous CMU 1,500 GPM two-stage pump and Waterous CPK-4 60 GPM PTO driven pump, New York style hose bed, 19-inch extended bumper

**FAIRLESS HILLS FIRE DEPT., Bucks County – Job #33637**

Pierce® Arrow XT™ 107' Ascendant® Ladder, Detroit™ DDC13® 525 hp engine, 750/500 tip load, 450-gallon tank, Waterous CMU 2,000 GPM two-stage pump, Harrison 6kW generator, High Flow 500 GPM waterway, quick-lock waterway locking system

**HARMONVILLE FIRE CO., Montgomery County – Job #33187**

Pierce® Enforcer™ Non Walk-In Heavy-Duty Rescue, Detroit™ DDC13® 525 hp engine, 300-gallon tank, Hale® CBP 250 GPM PTO pump, Harrison 15kW generator, 26-inch extended bumper, Warn 15,000 lb. fixed front winch, (3) Rear 10,000 lb. hitch receivers

**KEYSTONE HOOK AND LADDER, Lebanon County****– Job #33237**

Pierce® Saber® Pumper, Cummins® L9 450 hp engine, 1,000-gallon tank, Hale® Qmax-175 1,750 GPM pump, Harrison 8kW generator, New York style hose bed, 26-inch extended bumper

**LANCASTER CITY FIRE DEPT., Lancaster County****– Job #33603**

Pierce® Enforcer™ Pumper, Cummins® L9 450 hp engine, 500-gallon tank, Hale® Qmax-175 1,750 GPM pump, Onan 6kW generator, New York style hose bed, 16-inch extended bumper, (2) 1.75" crosslays

**MEDIC RESCUE, Beaver County – Job #12750/1 (2 UNITS)**

First Priority Renaissance Remount Type III Ambulance on a Ford E-350 V10 chassis, new heat/AC system, refurbished electrical system, new LED lighting, back-up camera

**MIDDLESEX TWP VOLUNTEER FIRE CO., Butler County****– Job #33649**

Pierce® Enforcer™ PUC Rescue Pumper, Detroit™ DDC13® 525 hp engine, 1,000-gallon tank, Pierce® 1,500 GPM PUC pump, 25-gallon Class A foam cell and 20-gallon Class B foam cell, Husky™ 12 dual-agent PUC foam system, 26-inch extended bumper, (2) tow bars with hitch receiver

**MINQUAS FIRE CO., Chester County – Job #08024**

Braun Liberty Type I Ambulance on a Ford F-550 4x4 chassis, Stryker® Power-LOAD, SolidBody™ construction, traffic emitter, EZ Glide™ door, Eberhard® door handles, Whelen® emergency lighting, Buckstop bumper, air horns, rear camera, power locks and windows

**NORTHERN LEBANON FIRE AND EMERGENCY SERVICES, Lebanon County – Job #33563**

Pierce® Enforcer™ Pumper, Cummins® L9 450 hp engine, 1,000-gallon tank, Hale® Qmax-150 1,500 GPM pump, New York Style hose bed, 22-inch extended bumper, (2) 1.50" crosslays, (1) 2.50" crosslay

**PHILADELPHIA FIRE DEPT., Philadelphia County****– Job #B11156/7 (2 UNITS)**

Firematic BRAT Rally 550 Wildland Pumper, Ford F-550 Super Cab 4x4, Diesel 6.7L 330 hp engine, 360-gallon tank, Waterous E-511 diesel pump, Whelen® warning and scene lighting, HiViz scenelight bar, 1.75" preconnect

## Is Your Department Looking for a New Emergency Vehicle?

Our sales team will work hard to get to know your department and your community so that we can help you design the most effective and dependable apparatus to serve your community for years to come.

Contact [sales@gllickfire.com](mailto:sales@gllickfire.com), or find your account manager at [www.GlickFire.com/acct-manager](http://www.GlickFire.com/acct-manager).



**PITTSBURGH BUREAU OF FIRE, Allegheny County**

**– Job #33195**

Pierce® Saber® Encore Rescue, Cummins® L9 450 hp engine, Lima® 40kW continuous 3-phase generator, Breathing Air Cascade (6) 6000 ASME system with Nuvair 20 hp compressor and 6000 PSI booster pump, Frontal Impact Protection

**POCONO MOUNTAIN REGIONAL EMS, Monroe County**

**– Job #08029**

Braun Express Plus Type I Ambulance on a Ford F-450 chassis, Stryker® Power-LOAD, Mastertech™ electrical, SolidBody™ construction, EZ Glide™ door, Eberhard® door handles, Whelen® emergency lighting, aluminum cabinets, air horns, power locks and windows

**PO-MAR-LIN FIRE CO., Chester County – Job #33474**

Pierce® Enforcer™ PUC Pumper, Detroit™ DDC13® 525 hp engine, 750-gallon tank, Pierce® 1,500 GPM PUC pump, 30-gallon Class A foam tank, Husky™ 3 foam system, Harrison 10kW generator, 19-inch extended bumper with 1.50" discharge, hydraulic ladder rack

**QUARRYVILLE FIRE CO., Lancaster County – Job #33465**

Pierce® Enforcer™ Pumper, Cummins® L9 450 hp engine, 1,000-gallon tank, Waterous CSU 2,000 GPM pump, Harrison 6kW generator, New York style hose bed, 22-inch extended bumper

**RADNOR FIRE CO., Delaware County – Job #07995**

Braun Chief XL Type III Ambulance on a Ford F-450 4x4 chassis, Stryker® Power-LOAD, EZ-02™ lift, traffic emitter, EZ Glide™ door, Eberhard® door handles, Federal Signal emergency lighting, back-up camera, power locks and windows

**RAWLINSVILLE FIRE CO., Lancaster County – Job #33121**

Pierce® Arrow XT™ Pumper/Tanker (Refurb/Glider Kit), Series 60 Detroit™ engine (overhauled), Hale® 1,750 GPM pump (overhauled), 3,000-gallon tank, 3.00" deluge with TFT Extend-a-Gun XG18, (2) 3.00" Fireman's Friend rear tank fills, traffic directing light

**RIDGE FIRE CO., Chester County – Job #33091**

Pierce® Freightliner M2-106 4X4 Pumper, Cummins® L9 350 hp engine, 500-gallon tank, Waterous CXC20 1,000 GPM pump, 30-gallon Class A foam cell, Husky™ 3 foam system, Onan 7.5kW diesel generator

**ROYERSFORD FIRE DEPT, Montgomery County**

**– Job #33238**

Pierce® Saber® FR Pumper, Cummins® L9 450 hp engine, 750-gallon tank, Waterous CSU 1,500 GPM pump, Harrison 6kW generator, New York style hose bed, 22-inch extended bumper, 10-inch raised roof

**UPPER SAUCON AMBULANCE CORPS, Lehigh County**

**– Job #08013**

Braun Chief XL Type I Ambulance on a Ford F-450 4x4 chassis, Stryker® Power-LOAD, Mastertech™ Electrical, SolidBody™ construction, traffic emitter, EZ Glide™ door, Eberhard® door handles, Whelen® emergency lighting, aluminum cabinets, air horns, power locks and windows



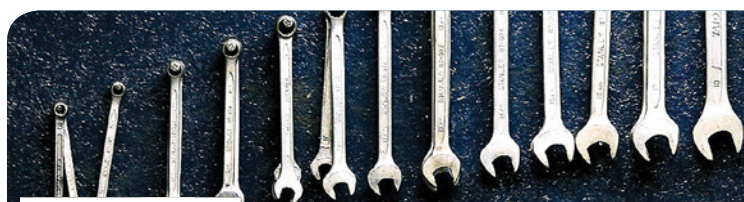
**VALLEY AMBULANCE AUTHORITY, Allegheny County**

**– Job #12473**


First Priority Renaissance Remount Type III Ambulance on a Ford E-350 Super Duty chassis, Eberhard® door handles, new heat/AC system, refurbished electrical system, new LED emergency lighting


**WESTERN BERKS AMBULANCE, Berks County – Job #12675**

First Priority Renaissance Remount Type III Ambulance on a Ford E-450 chassis, added cabinetry, LED emergency and interior lighting, traffic emitter, air horns, rear camera



**TECH TIPS**





Diesel Exhaust Fluid (DEF) is a urea solution similar to farm fertilizers and is a key component to the Selective Catalytic Reduction (SCR) units that all diesel engines 2010 and newer have. DEF will be consumed in the exhaust process and will need to be replenished about every second or third refuel. Most stations that sell diesel fuel will likely dispense DEF.

After every use of a Husky® 10 or 12 foam system, the *FLUSH* mode is only necessary if more than one type or brand of foam was used during the operation. If only one foam type was used, it is sufficient to turn the system off and run the hand line until the water is clear.



www.glickfire.com



LANCASTER COUNTY  
350 Mill Creek Road  
Bird In Hand, PA 17505  
(717) 299-4120

MONTGOMERY COUNTY  
1851 N. Penn Road  
Hatfield, PA 19440  
(267) 638-6380

CLINTON COUNTY  
7484 Nittany Valley Drive  
Mill Hall, PA 17751  
(570) 858-0500

BUTLER COUNTY  
2348 Evans City Road  
Zelienople, PA 16063  
(724) 452-5553

*If you no longer wish to receive our newsletter, or are receiving duplicates,  
please email [marketing@glickfire.com](mailto:marketing@glickfire.com), or call 717.299.4120.*

# MARK THESE EVENTS ON YOUR 2020 CALENDAR

**Pittsburgh FireRescue  
& EMS Expo**  
**March 7–8**  
Monroeville Convention Center  
Monroeville, PA

**Seven Mountains EMS  
Council Conference**  
**March 13–15**  
Toftrees Golf Resort  
State College, PA

**EMMCO West**  
**April 2–4**  
Ambassador Conference Center  
Erie, PA

**FDIC**  
**April 19–25**  
Indiana Convention Center  
Indianapolis, IN

**Fire Expo 2020**  
**May 15–17**  
PA Farm Show & Expo Center  
Harrisburg, PA

**Metro Fire Chiefs  
Conference**  
**June 5–10**  
Pittsburgh, PA

**Firehouse EXPO**  
**July 21–25**  
Music City Center  
Nashville, TN

Get the latest "News and Events" at [www.GlickFire.com/news](http://www.GlickFire.com/news)



# CRESTLINE<sup>®</sup>

## CCL 150 - Type III



### Our Standard Features



Aluminum Extruded  
Body Construction



CrestCoat Powder  
Coating Technology



Aluminum  
Cabinets



Multiplex  
Electrical System



Flush  
Mount Windows



CrestClean  
Antimicrobial Coating



*Brought to you exclusively by Demers Ambulances USA Inc. and their authorized Dealer partners.*

**Safety** and **durability**  
at an affordable price.

**CCL150.com**



## Optional Features



Optional 72"  
Interior Headroom



Optional CPR  
Seating



Optional cab  
walk-through with door



Optional Seven LED  
Emergency Lights on Front



The all aluminum underbody bumper protects the module in low impact collisions.



CrestCoat is a durable and cost effective corrosion prevention solution backed by a Lifetime Paint Warranty.

## CCL 150 Specifications

Chassis	Ford E350	Chevrolet G3500
Overall Length	257"	262"
Overall Width	96"	96"
Overall Height	102" optional 106"	102" optional 106"
Interior Headroom	68" optional 72"	68" optional 72"
Wheelbase	138"	139"
Payload Capacity	2,335 lbs	3,190 lbs*
Certified GVS V2.0 Standards	Yes**	Yes**
Certified KKK-A-1822F Standards	Yes**	Yes**

\*Estimated weight

\*\*Standard base price model includes pre-installed floor plates to allow for future installation of Dealer and/or Customer selection of cot retention system.



## CCL 150 Standard Features

Lighting in Compartment	4" Round LED, LED Strip Option
Oxygen Compartment	Single Tank or Dual Tank Option, O <sub>2</sub> to Go
Cabinet Material	Aluminum
Electrical System	Multiplex
Side Skirt	Dropped Side Skirt - 2 Step Entry
Body Construction	Aluminum Extruded
Paint	Powder Coat Interior/Exterior
Aerodynamic Feature	4" Corner Radius Reduces Drag
Wall Sheeting	Seamless for corrosion resistance & durability
Maintenance	External Access to Electrical
Exterior Storage Size	50.8 cu. ft.
Interior Storage Size	Up to 60.3 cu. ft.
Bumper to Bumper Warranty	3 Years / 55,000 Miles
Electrical Warranty	5 Years / 95,000 Miles
Structural Warranty	Lifetime
Paint Warranty	Lifetime



**GLICK** is excited to add **Crestline** as an ambulance dealer partner, in addition to the Demers and Braun lines we currently represent.

We are confident that our decision to be the exclusive Pennsylvania dealership of the **Crestline CCL 150 Type III Ambulance** will be beneficial to our customers.