

Our **4<sup>th</sup>** Full-Service  
Facility is Now Open  
in Hatfield, PA!

**GLICK**  
at a **GLANCE**

Winter 2018  
VOL. 25/ISSUE 4



**INSIDE:**

**GREASE GRITS:** Winterizing Your Air System • New Sales and Deliveries • Glick Employee News  
Firehouse Grub • News and Events

## Letter from the President

### *A Year of Change ...*

As we approach the end of 2018, my mind goes back to this time last year. We saw many changes in 2017, and approached them all with anticipation and optimism. That same momentum seemed to build as we entered 2018, making change and growth appear as the norm for us. However, the changes were only successful because of our team of employees, and the outside support we continually receive from others. And what a year it has been!

The need for a full-service facility in the Bucks and Montgomery County areas was evident, and our new **Hatfield, PA** facility had a full house of trucks to service in their first week open to prove it! Along with this new facility came a whole new group of employees to **GLICK Fire Equipment**, in addition to now having a closer location for parts, and support for three of our veteran mobile service technicians. We welcome you all to the **GLICK** family and appreciate the enthusiasm we have seen. *Thank you!*

The end of this year has been a busy one for our sales department as well. With a great number of new sales on the books, 2019 will prove to be a busy delivery year.

And if you haven't seen all of our new deliveries lately, check out our website for info and pictures.



At the annual **Pierce®** meetings in October, **GLICK Fire Equipment** was recognized in the **Top 10 for sales**, and celebrated a few individual years-of-service milestones as well. (See below for more details).

In this issue's **Grease Grits**, we look at how winter can play havoc on an apparatus' air systems. Our service department is fully knowledgeable of preventative maintenance on your truck, whether in-house or at your facility from one of our 15 mobile service units. Don't wait until it's too late to have your units serviced.

As we continue to grow, we have several open positions within **GLICK Fire Equipment**. Please check out the *Careers* section of our [www.glickfire.com](http://www.glickfire.com) website for posted positions that we are looking to fill.

If there is anything we can do to improve our service to you, I encourage you to reach out to us. We look forward to our 31st year in business in 2019, and continually strive to deliver the service you have come to expect from us. Thank you for your business this past year and the confidence you place in **GLICK Fire Equipment!**

Doug Glick  
President



*Sales Meeting, October 2018*

**Glick Fire Equipment**  
was in **Top 10 for sales**.



**Ralph Rehrig**  
**Individual Sales Achievement Award**

**John Beyer**  
**25 Years of Service**



**Jim Sims**  
**Amy Sweitzer,**  
**Jodi Mohn, and**  
**Doug Glick**  
**20 Years of**  
**Service**





| COMPANY                                    | COUNTY       | APPARATUS TYPE                                 | ACCT. MANAGER     |
|--------------------------------------------|--------------|------------------------------------------------|-------------------|
| Acme East Stroudsburg                      | Monroe       | Pierce® Enforcer™ Pumper/Rescue                | Bud Strauss       |
| Cecil Twp Volunteer Fire Company #2        | Washington   | Pierce® Enforcer™ 107' Ascendant Aerial        | Keith Flood       |
| Columbia Borough Fire Dept.                | Lancaster    | Pierce® Enforcer™ Pumper                       | Jake Bachman      |
| Columbia Borough Fire Dept.                | Lancaster    | Pierce® Enforcer™ Rescue Pumper                | Jake Bachman      |
| Cranberry Township EMS                     | Butler       | Demers MX152 Sprinter                          | Chris Woolfolk    |
| Doylestown Fire Company (2 units)          | Bucks        | Pierce® Enforcer™ Pumper                       | Matt Wiedenhaefer |
| Grand View Hospital                        | Bucks        | Demers Type III MX164                          | Chris Woolfolk    |
| Harmonville Fire Company                   | Montgomery   | Pierce® Enforcer™ HD NWI Rescue                | Ralph Rehrig      |
| Hershey Fire Dept.                         | Dauphin      | Pierce® Arrow XT™ Ascendant® Midmount Tower    | Cyle Sheaffer     |
| Keystone Hook & Ladder                     | Lebanon      | Pierce® Saber® FR Pumper                       | Randy Uhrich      |
| Lancaster City Fire Department             | Lancaster    | Pierce® Enforcer™ 107' Ladder Stock Unit       | Curt Woerth       |
| Marshall's Creek Volunteer Fire Company    | Monroe       | Pierce® Enforcer™ Pumper Tanker                | Bud Strauss       |
| Marysville Fire Company                    | Perry        | Pierce® Enforcer™ Rescue Pumper                | Cyle Sheaffer     |
| Monroe Fire Company                        | Cumberland   | Pierce® Enforcer™ Pumper                       | Cyle Sheaffer     |
| Mountaintop Ambulance                      | Luzerne      | Demers Type II Sprinter                        | Austin Lynn       |
| Orbisonia Rock Hill Volunteer Fire Company | Huntingdon   | Pierce® Enforcer™ PUC Pumper                   | Randy Uhrich      |
| Philadelphia Fire Dept.                    | Philadelphia | Rally BRAT                                     | Ralph Rehrig      |
| Philadelphia Energy Solutions              | Philadelphia | Pierce® Arrow XT™ 100' Aerial Platform         | Ralph Rehrig      |
| Pittsburgh Bureau of Fire                  | Allegheny    | Pierce® Saber® ENCORE Rescue                   | Jim Sims          |
| Portage Area Ambulance                     | Cambria      | Demers Type II Sprinter                        | Austin Lynn       |
| Rawlinsville Fire Company                  | Lancaster    | Pierce® Arrow XT™ Tanker Refurb                | Jake Bachman      |
| Ridge Fire Company                         | Chester      | Pierce® Freightliner M2-106 Pumper             | Curt Woerth       |
| Ridgebury Volunteer Fire Company           | Bradford     | Pierce® Dry Side Tanker                        | Dave Roberts      |
| Royersford Fire Dept.                      | Montgomery   | Pierce® Saber® FR Pumper                       | Randy Uhrich      |
| St. Luke's University Health Network       | Lehigh       | Renaissance Remount Type III Ambulance         | Chris Woolfolk    |
| Upper Moreland Township                    | Montgomery   | Pierce® Enforcer™ 107' Ascendant® Quint Ladder | Ralph Rehrig      |
| Whitemarsh Comm. Ambulance Assoc.          | Montgomery   | Renaissance Remount Ford E-450                 | Chris Woolfolk    |



## Braun Ambulance Winner of 2018 EMS World Innovation Award

Each year, EMS World nominates products for Top Innovation Awards for their work in making the delivery of emergency medical services safer and more efficient.

This year, **Braun Ambulances** was selected as the **winner of the EMS World Innovation Award** for their work on **MasterTech FleetConnect™**.

MasterTech FleetConnect™ was created by **Braun Ambulances** in cooperation with IDEX Fire and Safety to make vehicles safer, make them last longer, and to save municipal departments time daily. Using Microsoft's secure Cloud platform, MasterTech FleetConnect™ can monitor the chassis and engine network for preventative maintenance and allows for real-time monitoring and

updates of the electrical system inside of the ambulance.

For **Braun Ambulance** dealers, this product allows monitoring of the ambulances in each area, giving operators the chance to monitor for vehicle alerts. At the municipality level, MasterTech FleetConnect™ provides 24/7 remote support from the dealer network and Braun Ambulances.

"This unique system allows our customers, dealers, and Braun Ambulances to proactively manage their fleet," says Chad Brown, VP of Sales and Marketing at Braun Ambulances.



Contact your EMS sales representative for more information at [gllickEMS@gllickfire.com](mailto:gllickEMS@gllickfire.com) or 717.299.4120.

## WINTERIZING YOUR AIR SYSTEM

We Service  
ALL Makes and Models  
of Emergency  
Apparatus!

With freezing temperatures during the harsh winter months ahead, we want to remind you of the importance of proper air system service and preventative maintenance.

The air system is often neglected and forgotten until there is a problem. Good preventative maintenance will help get you through the cold winter months with fewer malfunctions.

### Basic Steps to Get Your Air System Through the Cold Winter Months

#### AIR COMPRESSOR

- ▶ Check your wet tank for moisture and other contaminants at least every 3 months. If you see sludge in your wet tanks, oil is getting through the air dryer into the downstream air system.
- ▶ Check your compressor discharge line for restrictions including carbon at the compressor outlet. If you see carbon, replace the line.
- ▶ Check your compressor discharge line to ensure there is a constant downward slope to the air dryer.
- ▶ Change the air governor.

#### AIR DRYER

- ▶ For best results, if your dryer design gives you direct access to the desiccant cartridge, replace it annually.
- ▶ If your truck has high air usage or if you replace

desiccant cartridges often, this is also a good time to replace the purge valve.

- ▶ Check the air dryer heater: A) for proper voltage to the heater, B) that it is properly grounded, most commonly to the frame rail and, C) that it is functioning properly.
- ▶ If your vehicle uses an alcohol injector/evaporator, fill it up with approved air brake anti-freeze. Never add air brake anti-freeze directly into air lines.

#### AIR TANKS

- ▶ Inspect all manual drain valves. These are inexpensive and easy access so when in doubt replace. If you use automatic drain valves make sure they are functioning properly. Automatic drain valves expel contaminants from the tank and are highly susceptible to malfunction.
- ▶ Check the full air system for excess air leakage.

Contact our knowledgeable service department for more info or to schedule your air system maintenance today. Service can be done in-house, or we can bring our service to you. We have the largest fleet of mobile technicians in Pennsylvania and we are able to perform nearly any service at your location, minimizing apparatus down time.

Contact us at 717.299.4120, or email [service@lickfire.com](mailto:service@lickfire.com).

## FIREHOUSE GRUB

## Crock Pot Hot Chocolate

(Makes 6 servings)

- 1/4 cup unsweetened cocoa powder
- 6 cups whole milk
- 1 (14 oz.) can sweetened condensed milk
- 2 cups heavy whipping cream
- 2 teaspoon pure vanilla extract
- 2 cups semi-sweet chocolate chips
- mini marshmallows, for topping

Heat up 1 cup of the whole milk, then stir in the cocoa powder until blended.

In a 4-quart (or larger) slow cooker, combine milk/cocoa mixture with remaining ingredients (except marshmallows).

Cover and cook on low for about 2 hours, stirring occasionally.

When all the chocolate chips have melted, it is ready to serve.

Ladle into mugs and top with marshmallows. Add whipped cream and a mini candy cane for extra holiday flare!

For peppermint hot chocolate, add in a couple of teaspoons of peppermint extract instead of vanilla extract.



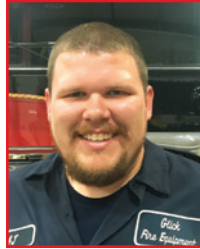
# EMPLOYEE NEWS

## Welcome to our New Employees!

### ANDREW "AJ" AUNSPAW

Jack-of-all-trades • Zelienople

Born in Florida, AJ's move to PA has taken him all around the state. He has been involved with Harmony Fire District for the past 11 years, and has worked for a few ambulance services as well. In his free time, he enjoys music – playing drums and piano.



### ELI HENDRICKS

Service Technician • Hatfield

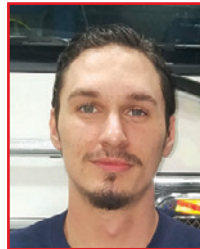
Eli comes to us with more than nine years experience. He and his wife, Rachael, have a son, Isaac, who recently celebrated his first birthday. Eli enjoys restoring antique John Deere tractors, renovating his first home, and going on family trips to the beach and mountains.



### NICK BISHOP

Body Shop • Zelienople

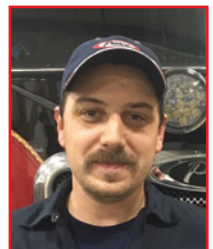
A graduate of Parkway West Career and Technology Center, Nick comes to us with more than three years experience. He was born and raised in Pittsburgh, and is currently a firefighter at Pittsburgh's Pennsylvania Motor Speedway (PPMS), and enjoys hunting and fishing.



### JASON POWELL

Road Technician • Zelienople

Jason "grew up" in a firehouse with his dad and brother, and has been a firefighter and EMT for the past 13 years. Currently, he's volunteer captain and vice president of the Springfield Fire Dept. in Erie County, and a paid firefighter with Perry Hi-Way Hose Company. [jason.powell@glickfire.com](mailto:jason.powell@glickfire.com)



### ABRAHAM BONANO

Body Shop • Bird-In-Hand

A graduate of Thaddeus Stevens College of Technology, Abraham lives in Landisville/East Hempfield with his fiancée, Madelyn, daughter, Kairi (6th grade), and son, Zeair (2nd grade). He enjoys going to his children's baseball and soccer games and practices. He owns a Maine Coon Cat.



### ALLEN STORMS

Service Technician • Hatfield

Allen brings six years of experience in the fire apparatus industry. He recently moved to Hatfield from Jim Thorpe, where he lives with his fiancée, Tara, eleven-year-old son, Lukas, and dog, Carson. He and his family love watching Penn State and Eagles football.



### DREW CONOLLY

Parts/Service Writer • Hatfield

Born and raised in Lansdale, PA, he and his wife, Catie, have been married for 3½ years and have three rescue dogs. He likes repairing small equipment, cars, and motorcycles. Drew belongs to a pool league and enjoys fishing and being outdoors. [drew.conolly@glickfire.com](mailto:drew.conolly@glickfire.com)



### ROB STOTT

Branch Manager • Hatfield

Born and raised in Montgomery County, Rob brings more than 26 years of industry experience. He resides in Quakertown with his wife, Amy, and son, Dierks. He enjoys being a church youth leader, watching his son play football, and camping. [rob.stott@glickfire.com](mailto:rob.stott@glickfire.com)



### DAN FERRIER

Mechanic Apprentice • Hatfield

Currently enrolled in the Pennsylvania Youth Apprenticeship Program at North Monto Technical Career Center, Dan is studying Automotive Technology. He is a volunteer firefighter with Souderton Volunteer Fire Co., and enjoys wood and metal working, hiking and fishing.



**Would you like to be part of the GLICK team?**  
Visit [www.GlickFire.com/careers](http://www.GlickFire.com/careers) to view open positions and download application.



**ASTON TOWNSHIP FIRE DEPT., Delaware County –**

**Job #07736/7 (2 units)**

Braun Express Plus Type I Ambulance, Ford F-450 4x4 chassis, Stryker® Power-LOAD, EZ-02™ Lift, Traffic emitter, GatorHyde® running boards and rub rails, Buckstop Bumper, Sweep-out compartments



**CENTRE LIFELINK EMS, Centre County – Job #FPG11558**

First Priority Horton Remount Type III Ambulance, Chevy G-3500 chassis, Stryker® Power-LOAD, Traffic emitter, Power locks, New heat / AC system, electrical system, and flooring

**CENTRE SQUARE FIRE COMPANY, Montgomery County – Job #32285**

Pierce® Impel® Custom Rescue Pumper, Cummins® L9 450 hp engine, Hale® Qmax-XS-150 1,500 GPM pump, 500-gallon tank, Akron Eductor Single-Agent foam system, 30-gallon foam cell, Harrison 6kW generator with one (1) cord reel

**CRABTREE VOLUNTEER FIRE DEPT., Westmoreland County – Job #32016**

Pierce® Enforcer™ Encore Rescue, Cummins® L9 450 hp engine, Darley® HH-250 pump, 300-gallon tank, Zico Quic-ladder, Onan 25kW generator, (2) hydraulic reels for Hurst® equipment, Electric cord reel, Air tool reel

**DENVER FIRE COMPANY, Lancaster County – Job #32243**

Pierce® Enforcer™ Pumper, Cummins® L9 450 hp engine, Hale® Qmax-175, 1,750 GPM pump, 1,000-gallon New York style tank, 30-gallon Class-A foam cell, 3.00" Deluge with TFT Extend-a-Gun XG18, Rolling hosebed cover

**EAST BRANDYWINE FIRE COMPANY, Chester County – Job #32296**

Pierce® Enforcer™ 105' Heavy-Duty Ladder, 750-dry/750-water tip load, Detroit™ DD13® 525 hp engine, 1,500 GPM Waterway with Akron 3480 Stream Master Monitor, 344' of ground ladders, Harrison 10kW generator

**EAST BRANDYWINE FIRE COMPANY, Chester County – Job #32297**

Pierce® Enforcer™ Pumper, Detroit™ DD13® 525 hp engine, Waterous 2,000 GPM pump, 750-gallon New York style tank, Harrison 6kW generator, (4) 1.75" crosslays with 2.50" discharges, 19" extended front bumper with two trays

**FALLOWFIELD TWP VOLUNTEER FIRE COMPANY, Washington County – Job #32167**

Pierce® Enforcer™ Pumper, Cummins® L9 450 hp engine, Waterous 2,000 GPM pump, 1,000-gallon New York low-style tank, Husky® 3 single-agent foam system, 20-gallon Class-A foam cell, 3.00" Deluge with TFT Extend-a-Gun XG18

**HUNTINGDON AMBULANCE AUTHORITY, Huntingdon County – Job #07294**

Braun Signature Series Type I Ambulance, Ford F-350 4x4 chassis, Stryker® Performance-LOAD, Power locks, Eberhard® door handles, MasterTech™ Electrical, EZ Glide™ Door

**KENNETT FIRE COMPANY NO. 1, Chester County – Job #32284**

Pierce® Enforcer™ Pumper, Cummins® L9 450 hp engine, Hale® Qmax- XS-200 2,000 GPM pump, 750-gallon New York style tank, Harrison 6kW generator, 19" extended front bumper with three trays, Front bumper 2.50" discharge, Three (3) 2.50" rear discharges

**LANCASTER CITY BUREAU OF FIRE, Lancaster County – Job #31609**

Pierce® Enforcer™ 107' Ascendant®, Heavy-Duty Ladder with 750-pound tip load, Cummins® L9 450 hp engine, Pierce® 1,500 GPM PUC pump, 1500 GPM Waterway with Akron 3480 Stream Master Monitor, 182' of ground ladders, 6kW Harrison generator

**LOGAN TWP UNITED FIRE DEPT., Blair County – Job #32142**

Pierce® Velocity® PUC Rescue Pumper, Detroit™ DD13® 470 hp engine, Pierce® 1,500 GPM PUC pump, 1,000-gallon tank, Hosebed Capacity: 300' of 3.00" double jacket fire hose, 300' of 1.75" double jacket fire hose, 1,500' of 5.00" LD fire hose, Harrison 6kW Generator

**LOYALSOCK TWP VOLUNTEER FIRE DEPT., Lycoming County – Job #07705**

Braun Super Chief XL Type I Ambulance, Freightliner M2 Chassis, Stryker® Power-LOAD, Eberhard door handles, EZ Glide™ door, MasterTech™ electrical

**MODENA FIRE COMPANY, Chester County – Job #31811**

Pierce® Enforcer™ Pumper, Cummins® ISL9 450 hp engine, Waterous CSU 1,500 GPM pump, 1,000-gallon New York style tank, New York style low hosebed, (2) 1.75" Crosslays, (3) 2.50" rear discharges

**MOUNTAIN TOP HOSE COMPANY NO. 1, Luzerne County – Job #32299**

Pierce® Enforcer™ 24' Non Walk-in Heavy-Duty Rescue, Detroit™ DD13® 525 hp, Portable winch at front bumper, Onan 35kW single-phase generator, (2) Amkus® 240SS power supply systems



**NEW KINGSTOWN FIRE COMPANY, Cumberland County – Job #32157**

Pierce® Enforcer™ Pumper, Detroit® DD13™ 505 hp engine, Hale® Qmax-150 1,500 GPM pump, 1,000-gallon tank, Husky® 12 single-agent 1,000 GPM foam system, 50-gallon Type A foam cell, Low hosebed, (2) 1.50" Crosslays

**NEW HOLLAND EMS, Lancaster County – Job #07821**

Braun Chief XL Type I Ambulance, Ford F-550 4x4 chassis, Stryker® Performance-LOAD, Traffic emitter, Eberhard® door handles, MasterTech™ Electrical, EZ Glide™ door, Buckstop Bumper

**CITY OF PHILADELPHIA, Philadelphia County – Job #31523 (9 units)**

Pierce® Arrow XT™ Ascendant® Tiller, Heavy-Duty Ladder, 35 MPH wind rating, Detroit™ DD13® 525 hp, Tiller camera system on each side in upper rear corner of trailer, Harrison 10kW generator

**PIONEER HOSE COMPANY, Brackenridge, Allegheny County – Job #32283**

Pierce® Enforcer™ Top Mount Pumper, Detroit™ DD13® 525 hp engine, Waterous CSU 2,000 GPM pump, 750-gallon New York style tank, (1) 1.50" Crosslay, 10" extended bumper, New York style aluminum hose bed

**PLYMOUTH TWP FIRE COMPANY NO. 1., Montgomery County – Job #32166**

Pierce® Enforcer™ 55' Sky Boom Water Tower, Cummins® L9 450 hp engine, Hale® Qtwo-150 two-stage 1,500 GPM pump, 500-gallon tank, Akron 3350 Tuckaway Monitor with Nozzle, (2) cross lays and a 200' 1-inch booster reel

**UWCHLAN AMBULANCE CORPS, Chester County – Job #07683**

Braun Liberty Type I Ambulance, Ford F-450 4x4 chassis, Stryker® Power-LOAD, Traffic emitter, EZ-02™ Lift, Aluminum cabinets, Sweep-out design compartments, Eberhard® door handles, MasterTech™ Electrical, EZ Glide™ Door, Buckstop Bumper

**WEST MANCHESTER TWP, York County – Job #32300**

Pierce® Enforcer™ Pumper, Cummins® L9 450 hp engine, Hale® Qmax-150 1500 GPM, pump, 150-gallon New York style tank, 3.00" Deluge with TFT Extend-a-Gun XG18, Zico Quic-Lift Rack, (2) 1.5" Crosslays, (4) Rear Discharges

**Are you looking for a new emergency vehicle?**  
Glick's sales team wants to work with your company to make sure you get not only what you need, but what you want. Contact them at [sales@glickfire.com](mailto:sales@glickfire.com)

**MORE EMPLOYEE NEWS ...**

***It's A Girl!***

**CONGRATULATIONS to**  
Hank Boyer, service  
manager for our  
Bird In Hand facility,  
on the arrival of his  
first grandchild,  
Macklyn Nichole!



**40 YEARS!** Glick Account Manager Keith Flood (far right) was recently honored for 40 years of service with the Canonsburg Fire Dept.

**WEDDING CONGRATULATIONS!**

Dan Gillman, service technician in our Zelienople facility, married Amy in an October wedding.



**TEAM SPIRIT!** Our employees sure know how to show their fan sides! A recent survey has the **Pittsburgh Steelers** as the majority favorites, with the **Philadelphia Eagles** and **Green Bay Packers** rounding out the top 3. Honorable mentions were the **Dallas Cowboys**, **Minnesota Vikings**, **New England Patriots**, **New York Giants**, **New York Jets**, and **Oakland Raiders**. **Penn State** got the nod for favorite college team, and hockey fans were split between the **Flyers** and **Penguins**.







Sign up for our email updates at [www.glickfire.com/subscribe](http://www.glickfire.com/subscribe)

### Our **FOURTH** Full-Service Facility is Now Open in Hatfield, PA!



Receive the same reliable service you have come to expect from **Glick Fire Equipment** at our new Hatfield, PA location!

We provide service work on **all makes and models of fire and EMS vehicles**—both in-house and on the road at your station—with a fully-stocked parts department to keep your apparatus in service.

Contact us to schedule your next service appointment. or for your emergency apparatus parts needs.



1851 N. Penn Road, Hatfield, PA 19440 | 267.638.6380

### UPCOMING EVENTS

- March 2 – 3 Pittsburgh Fire Rescue EMS Expo, Monroeville PA [www.simoneventmanagement.com](http://www.simoneventmanagement.com)  
March 15 – 17 Seven Mtns EMS Council Spring Conference, State College, PA [www.smemsc.org](http://www.smemsc.org)  
March 21 – 23 EMMCO West Symposium, Erie, PA [www.ems-symposium.org](http://www.ems-symposium.org)

Get the latest “News and Events” at [www.GlickFire.com/news](http://www.GlickFire.com/news)