

PREVENTATIVE MAINTENANCE PROGRAM

GET YOUR TRUCKS READY FOR
RUNNING HOT!

*Spring is
Finally Here!*

REMINDER:
*Your Preventative
Maintenance Plan
Should Include
Air Conditioner
Check-Up*

GLICK *at a* GLANCE

Spring 2018
VOL. 25/ISSUE 1

GLICK
FIRE
EQUIPMENT
named
Dealer of the Year
at the
2018 Pierce
Sales Meeting



SAVE THE DATE!
Mill Hall Facility
Open House flyer
inside!



Letter from the President



Welcome to Spring!

We are all excited for the 2018 show season to start. Planning is well underway and we are looking forward to seeing everyone at the shows. The Pittsburgh Fire Rescue & EMS Show at the Monroeville Convention Center kicked off 2018 in early March with a great show once again – thanks to all of the departments who allowed us to showcase their equipment!

Even more exciting is the recognition **Glick Fire Equipment** received at the annual Pierce Sales Meeting this past February. We are proud to announce that we have been named **Dealer of the Year!** This award exemplifies our company's beliefs on customer service, teamwork, and company growth. We are grateful for you, our loyal customers, for playing a substantial role in receiving this award. This honor, coupled with our 30th Anniversary Celebration in 2018, has been a great start to the year.

As this year unfolds and the seasons change, be sure to keep your apparatus in ready-to-roll shape.



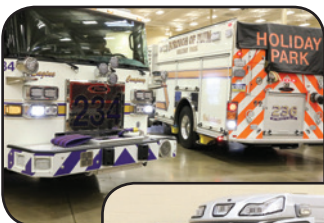
Our service department offers a full range of preventative maintenance programs. With the hot months quickly approaching, make an appointment to get your air conditioning checked and serviced by our certified mechanics at any of our three facilities. See the article inside on getting your rig ready for summer.

After a year of transition and learning, our **Mill Hall facility in Clinton County will be holding an open house on May 3, 2018.** Please make a point to stop by and meet our staff, tour our facilities and see some of the latest and greatest apparatus and EMS units. We have included a flyer in this newsletter for you to hang up and share. Keep an eye on our website and Facebook page for more details.

Thank you for your continued business and the confidence you have placed in **Glick Fire Equipment.**

Doug Glick
President

Another Successful Monroeville Fire Rescue and EMS Show!



We hope you were able to visit us in Monroeville. We saw a number of familiar faces and met some great new people as well! There was a steady crowd both days, and a lot of new and exciting equipment and products to check out.

A special **Thank You** to the stations that were kind enough to lend their apparatus to our booths: **Hastings Area Ambulance, Kearsarge Fire Department, Holiday Park Volunteer Fire Department, and Renton Volunteer Fire Department.**



COMPANY	COUNTY	APPARATUS TYPE	ACCT. MANAGER
Abington Fire Company	Montgomery	Pierce® Arrow XT™ 107' Aerial	Ralph Rehrig
Barlow Volunteer Fire Company	Adams	Pierce® Freightliner Dryside Tanker	Cyle Sheaffer
Bethel Park Volunteer Fire Company	Allegheny	Pierce® Velocity™ PUC Pumper	Keith Flood
Cornwells Fire Co. No. 1	Bucks	Pierce® Arrow XT™ Heavy Duty Rescue Pumper	Matt Wiedenhaefer
Cresson Area Ambulance Service	Cambria	Demers Type II Sprinter 4x4	Austin Lynn
Dauntless Hook & Ladder Ambulance Service	Snyder	First Priority Renaissance Remount	Chris Woolfolk
New Hope Eagle Fire Company	Bucks	Pierce® Ford F-550 Mini-Pumper	Matt Wiedenhaefer
Eddystone Fire Company No. 1	Delaware	Pierce® Saber™ Pumper	Ralph Rehrig
Hampden Township VFC	Cumberland	Pierce® Enforcer™ Heavy Duty Rescue Pumper	Cyle Sheaffer
Northern Valley Area EMS	Lehigh	(3) Braun® Express Type III	Chris Woolfolk
Oley Fire Company	Berks	Pierce® Saber™ Pumper	Jake Bachman
Philadelphia Fire Department	Philadelphia	(6) Pierce® Arrow XT™ Ascendant™ Tillers	Ralph Rehrig
Rostraver Central VFD	Westmoreland	Pierce® Arrow XT™ Pumper	Jim Sims
St. Luke's Health System	Bucks	First Priority Renaissance Remount	Chris Woolfolk
St. Luke's Health System	Bucks	Demers Sprinter Type II	Chris Woolfolk
St. Luke's Health System	Bucks	Demers Transit Type II	Chris Woolfolk
Susquehanna Twp. - Rescue Fire Co.	Dauphin	Pierce® Velocity™ Heavy Duty Rescue	Cyle Sheaffer
Union Fire Company No. 1 - Oxford	Chester	Pierce® Enforcer™ Pumper	Curt Woerth
Upper Providence Township	Montgomery	Braun® Express Plus Type I	Chris Woolfolk
Western Berks Ambulance Assoc.	Berks	(2) First Priority Renaissance Remount	Chris Woolfolk

***Zelienople Body Shop Completes Paint Job on
Oakmont Volunteer Fire Department's 1972 Mack Platform.***



Oakmont Volunteer Fire Department purchased this 1972 Mack Platform in 1982 from the Brooklyn Naval Yard.

Glick's western facility in Zelienople was honored to give the truck its first-ever paint job.

The members of Oakmont are very proud of their apparatus. The future for the '72 has been extended with its recent new motor and transmission upgrade, as well as a new Mack cab (the last one made by Mack) purchased directly from Mack.

Pictured above right are the current Chief of Oakmont, Dave Carrol, and Retired Chief, Billy Peoples.

WANTED

Used Fire Hose



Currently seeking old, discarded fire hose to be repurposed into new, useful products.

Please contact Dan Brooks at dan.brooks@glickfire.com, for more information or visit his facebook page at facebook.com/BrotherhoodFireProducts to see examples of the products.

Thank you!

GREASE GRITS**IS YOUR RIG READY FOR Summer?**

The cold winter days are just a faded memory now, and the heat of summer is practically here. Sometimes the best part of being out on a long, hot call in the summer isn't when the fire is finally out. Sometimes, the best part is climbing into that cool and refreshing air conditioned cab.

Not too long ago, air conditioning wasn't an available option. Those that have been around for a while will tell you that in their day, air conditioning meant driving faster! But with enclosed cabs, we're all a little spoiled. It's important to remember that fire truck air conditioning maintenance should be on your preventative maintenance schedule. Your department should have the A/C unit on your apparatus checked and recharged (if needed) regularly. Don't wait for those super-hot dog days to come and realize that your A/C unit can't keep up!

At Glick Fire Equipment, we offer fire truck air conditioning maintenance and repair. We have a multi-point inspection of the entire system to ensure it is running at its best.

>> THE COMPRESSOR

We check that the proper oil and the correct amount are in your air conditioning system. Too much heat and incorrect or low oil will cause your compressor to give out early. No matter who the manufacturer of your fire apparatus, we will determine the correct type of oil and ensure the right amount is present.

>> THE EVAPORATOR

You may have been told that evaporators will never need to be cleaned. The truth is, the evaporator can still be clogged with dirt, lint and other foreign matter. Any foreign matter can cling to the cooling fins and reduce air flow. The evaporator can also be a haven for mold and bacteria.

If you experience an unpleasant smell when you turn on the a/c, chances are it's time for some maintenance. Of course, an evaporator filter can help cut down on contaminants.

**>> THE CONDENSER**

The condenser is another location that may become clogged by debris and dirt. If the condenser fans are on top of the apparatus, branches and leaves may get lodged in the fan blades. If the condenser is located in the engine housing, road debris may reduce or restrict fan movement. Usually a quick cleaning of these parts can restore any reduced performance caused by the debris.

>> LEAKS

Typically, an a/c system that does not cool well is a symptom of a leak somewhere in the system. A Glick Service Technician will utilize gauges to check pressure levels across the system. If there is a leak, we will be able to pinpoint where the leak is happening.

You can do a quick check yourself. Inspect the fittings, condenser, compressor hose fittings, and shaft seal connected to the a/c system on your fire truck or ambulance. Any evidence of refrigerant oil is a possible leak. Contact our service department to explore your options.

>>> ALL SERVICE DONE BY CERTIFIED A/C TECHNICIANS <<<

>> CONVENIENT SERVICE OPTIONS <<

We can perform air conditioning service at any of our service facilities, or a Glick road service technician can come to your station to check the air conditioning systems of all apparatus in your department.

Contact us today to schedule your air conditioning maintenance service. Whether you bring your truck to us, or we bring ours to you, the friendly service technicians at Glick Fire Equipment will keep your fire truck in top condition.



FIREHOUSE GRUB

Submitted by Cyndi Knapik

Slow Cooker Bourbon Street Chicken



- 6 frozen chicken thighs
- 1 clove garlic, chopped (or 1/3 tsp. garlic powder)
- 1/4 tsp. ground ginger
- 1/4 cup apple juice
- 2 Tbsp. ketchup
- 1/4 cup packed light brown sugar
- 1 Tbsp. cider vinegar
- 1/2 cup water
- 1/3 cup soy sauce

Place frozen chicken thighs on bottom of crock pot. Combine remaining ingredients and pour over chicken.

Cook 8 hours on low. Remove bones, then shred chicken in the slow cooker to a "pulled pork" consistency. Ladle over a bowl of brown rice.

Does your station have a go-to recipe that everyone loves?

Share it with us!

Email marketing@glickfire.com.

EMPLOYEE NEWS

Congratulations!

We held our annual employee banquet in February, where we celebrated another great year. We welcomed 16 new employees since last year's banquet, and recognized those who have achieved milestones at Glick, whether by years of service or by being outstanding employees.

15 YEARS

- Joe Gault
Customer Service (Central)
- Lee Nanna
Service Writer (Central)
- Keith Radebach
Road Technician (West / Central)

10 YEARS

- Terri Brewer
Administrative Assistant (West)

5 YEARS

- Bob Adams, Jr.
Road Technician (East)
- Mike "Mookie" Wilson
Shipping / Orientation (East)

CUSTOMER SERVICE AWARDS

- Joe Gault
Customer Service (Central)
- Cyndi Knapik
Accounting Manager (East)
- Ray Robinson
Jack-of-all-trades (West)

AWARD OF EXCELLENCE

- Steve Hastings
Service Technician (East)

TOP SALES REP

- Cyle Sheaffer
Account Manager serving Adams, Cumberland, Dauphin, Franklin, Perry, and York counties.

Welcome to our New Employees!



BJ JONES

With his 20+ years of experience within various heavy truck and fire apparatus repair facilities, plus an understanding of inventory management, BJ has been hired as parts department supervisor at the Zelienople facility. He is a fan of all Pittsburgh sports teams. In his free time, he loves to golf.

bj.jones@glickfire.com



JAKE LUCAS

Our new service writer in the Zelienople facility, Jake is active with the Glendale Fire Company. He enjoys attending baseball and hockey games, and works part-time at the second busiest EMS service in Allegheny county. He is engaged to be married in June 2019. jake.lucas@glickfire.com



JC WOERTH

Our new parts department employee in the Bird In Hand facility, JC comes to us with a background in the fire service and is anxious to learn the parts side of the business. He is an active member at the Quarryville Fire Company and presently holds the title of Lieutenant. jc.woerth@glickfire.com

**ALLEGHENY VALLEY VOLUNTEER FIRE CO. NO. 1,
Allegheny County – Job #31128**

Pierce® Enforcer™ PUC Pumper with Cummins® 450 hp engine, Allison® 3000EVS transmission, 620-gallon water tank (590 gallons of water and 30 of foam), Pierce® 1,500 GPM PUC single-stage pump.

**BACK MOUNTAIN REGIONAL FIRE & EMS INC., Luzerne
County – Job #M17-503**

Demers Mirage LT2E Type II ambulance, Mercedes Sprinter AWD chassis, Whelen LED Lighting, Stryker® Performance-Load System, multiplex electrical system.

**CHALFONT CHEMICAL FIRE CO., Bucks County –
Job #31052**

Pierce® Enforcer™ 107' Ascendant™ Aerial with Cummins® ISL 450 hp engine, Allison® 3000EVS transmission, Pierce® PUC 1,500 GPM single-stage pump, 500-gallon water tank, Harrison 6kW generator, Whelen® lighting package.

**CHAMBERSBURG FIRE DEPT., Franklin County –
Job #31171**

Pierce® Enforcer™ Pumper with Cummins® L9 450 hp engine, Allison® 3000EVS transmission, Hale® Qmax 1,500 GPM single-stage pump, 500-gallon New York style water tank, Harrison 3.6kW generator, Pierce® Command Zone™ electronics.

CLEONA FIRE COMPANY, Lebanon County – Job #31361

Pierce® Saber™ Pumper with Cummins® ISL9 450 hp engine, Allison® 3000EVS transmission, Hale® Qmax 1,500 GPM single-stage pump, 750-gallon New York style water tank, Whelen® lighting package.

**FAIRVIEW TOWNSHIP FIRE DEPT., York County –
Job #31228**

Pierce® Enforcer™ PUC Rescue Pumper with Detroit™ Diesel 505 hp engine, Allison® 4000EVS transmission, Pierce® 1,500 GPM single-stage PUC pump, 600-gallon water tank, Pierce® Husky™ 3 single-agent PUC foam system, Whelen® lighting package.



**GREAT BEND HALLSTEAD AMBULANCE, Susquehanna
County – Job #07515**

Braun Express Plus Type I ambulance with Ford F-450 4x4 chassis, MasterTech™ electrical system, Eberhard door handles, SolidBody™ construction, EZ Glide door, Ferno® POWERflexx™ stretcher and Stat Trac®.

**HAMLIN FIRE AND RESCUE, WAYNE County –
Job #04041R**

Ford E-450 Braun Chief XL Remount, New electrical system, heat, and A/C, new paint and graphics, replaced all emergency lighting, exterior compartments relined with LINE-X®.

**HARTSVILLE VOLUNTEER FIRE CO., Bucks County –
Job #31206**

Pierce® Saber™ Pumper with Cummins® 450 hp engine, Allison® 3000EVS transmission, Waterous 1,500 GPM single-stage pump, 750-gallon water tank, Whelen® lighting package.

**HOLIDAY PARK VOLUNTEER FIRE DEPT., Allegheny County
– Job #31266**

Pierce® Enforcer™ PUC Pumper with Detroit™ Diesel 525 hp engine, Allison® 4000EVS transmission, Pierce® 1,500 GPM single-stage PUC pump, 750-gallon water tank with 30-gallon foam tank, Pierce® Command Zone™ electronics.

**JACKSON TOWNSHIP VOLUNTEER FIRE DEPT., Cambria
County – Job #D18P-052**

Demers MXP-150 Type I ambulance with Dodge 4500 4x4 chassis, 6.7L Cummins® turbo diesel, Whelen® lighting package, back-up and interior camera, Quick connect style oxygen outlet, Liquid Spring Suspension.

KEARSARGE FIRE DEPT., Erie County – Job #30963

Pierce® Enforcer™ 107' Ascendant™ Aerial with Cummins® 450 hp engine, Allison® 3000EVS transmission, Pierce® 1,500 GPM single-stage PUC pump, 500-gallon water tank, Pierce® Command Zone™ electronics, and remote, wireless camera at the tip of the ladder.

**LOWER ALLEN TWP FIRE CO., Cumberland County –
Job #31229**

Pierce® Enforcer™ Pumper with Cummins® L9 450 hp engine, Allison® 3000EVS transmission, Hale® Qmax-150 1,500 GPM single-stage pump, 600-gallon water tank, Husky® foam system with Hercules™ CAFS.

**MACUNGIE AMBULANCE CORPS., Lehigh County –
Job #07348**

Braun Chief XL Type III ambulance with Ford E-450 Gas chassis, Eberhard® door handles, Whelen® emergency Lighting, MasterTech™ Electrical, EZ Glide™ door, Stryker® Power-LOAD and Power Cot.

**MMP&W VOL. FIRE & AMBULANCE COMPANY, Franklin
County – Job #31299**

Pierce® Arrow XT™ Pumper with Cummins® 600 hp engine, Allison® 4500EVS transmission, Hale® Qmax-150 1,500 GPM single-stage pump, 1,000-gallon water tank, Harrison 3.6kW generator, Zico Quic-Lift ladder storage.

NORTHERN VALLEY AREA EMS, Lehigh County – Job #04114R

Ford E-350 Braun Express, New heat and A/C, new paint and graphics, replaced all emergency lighting, exterior compartments relined with LINE-X®.

BOROUGH OF OAKMONT, Allegheny County – Job #31216

Pierce® Enforcer™ Pumper with Detroit® Diesel 525 hp engine, Allison® 4000EVS transmission, Waterous CSU 1,250 GPM single-stage pump, 750-gallon water tank, Husky™ 3 single-agent foam system, Pierce® Command Zone™ electronics.

PORTAGE AREA AMBULANCE, Cambria County – Job #M17-625

Demers Sprinter 2500 Type II 4x4 ambulance with 3.0L V6 Turbo Diesel with 5 speed transmission, Stryker® Power-LOAD, Power Inverter with Battery Charger.

**QUAKER VALLEY AMBULANCE AUTHORITY, Allegheny County – Job #05519R**

Braun Renaissance Remount on a 2017 Ford E-350 chassis.

REINHOLDS FIRE COMPANY, Lancaster County – Job #31504

Pierce® Arrow XT™ Rescue Pumper with Detroit® Diesel 470 hp engine, Allison® 4000EVS transmission, Hale® Qmax 2,000 GPM pump, 1,000-gallon water tank, Husky™ 12 foam system, Onan 10kW generator.

RENTON VOLUNTEER FIRE DEPT., Allegheny County – Job #31262

Pierce® Saber™ Pumper with Cummins® L9 450 hp engine, Allison® 3000EVS transmission, Waterous CSU 1,500 GPM single-stage pump, 750-gallon New York style water tank, Whelen® lighting package, swing style control pump panel.

SCHUYLKILL VALLEY EMS, Berks County – Job #HGE01348

Ford Interceptor Utility AWD upfit with Code 3 lighting package (Excel siren/light controller, Citidel rear lightbar, Hide-a-Blast LEDs), Westin pushbumper, Federal Signal Rumbler.

SENECA VOLUNTEER FIRE DEPT., Venango County – Job #31349

Pierce® Enforcer™ Heavy Duty Rescue, non walk-in with Cummins® L9 450 hp engine, Allison® 3000EVS transmission, Whelen® lighting package, Onan 25kW generator, 26-inch extended bumper, Federal Q2B siren.

ST. LUKE'S HOSPITAL, Lehigh County – Job #07568/9 (2 identical units)

Braun Express Type III ambulance, on a Ford E-350 gas chassis, Eberhard® Door Handles, Whelen® Emergency Lighting, MasterTech™ Electrical, EZ Glide™ Door, Stryker® Power-LOAD and Power Cot.

WESTWOOD FIRE COMPANY, Chester County – Job #05338R

Braun remount of Chief XL 2012 Ford E-450 on to a 2016 Chevy G4500 Diesel chassis.

DEMO UNITS AVAILABLE!**2017 PIERCE ENFORCER PUMPER – Job #30744**

Cummins® L9 450 hp engine with Allison® 3000EVS transmission, Waterous 1,750 GPM single-stage pump, 1,000-gallon water tank, TAK-4™ independent front suspension, Husky™ 3 foam system, 25-gallon foam cell, (3) crosslays: (2) 1.75" and (1) 2.5", New York style low hosebed.

**2018 PIERCE ENFORCER PUMPER – Job #31811**

Cummins® ISL9 450 hp engine with Allison® 3000EVS transmission, Waterous CSU 1,500 GPM single-stage pump, 1,000-gallon water tank, (2) 1.75" Crosslays, (3) 2.50" rear discharges, New York style low hosebed.

For more info, contact Curt Woerth at curt.woerth@glickfire.com, or call 717.299.4120.

WE'RE HIRING!**MOBILE SERVICE TECHNICIAN – LANCASTER / YORK COUNTY AREAS**

Able to work independently, travel, possess excellent communication skills and have a passion for working with the emergency services community – firetrucks, ambulances, and all makes & models of emergency response vehicles.

For application and more information on available positions please visit the careers section of our website: www.glickfire.com/careers.

ACCOUNTING CLERK – BIRD IN HAND

5+ years bookkeeping experience with emphasis on accounts receivable and collections, and billing involvement within a technical industry. Experience with MS Office programs, general office functions. High attention to detail, and the ability to multi-task in a diverse yet busy setting.

Sign up for our email updates at www.glickfire.com/subscribe

CONGRATULATIONS!

Glick Fire Equipment has been recognized by Pierce Manufacturing as "Dealer of the Year" for 2017. Glick was chosen from among all dealers in North America, and is the exclusive Pierce dealership for all of Pennsylvania.

This award is largely based on a dealership's outstanding client service, their growth as a company, and sales of apparatus and new products.

Their exemplary client and customer service was a key factor as well. Pierce received positive feedback from Glick's end users, and applauded their company's teamwork in a year of staffing transitions.



UPCOMING EVENTS

April 5–7

EMMCO West Symposium

Ambassador
Conference Center
Erie, PA

www.emmco.org

April 23–28

FDIC International 2018

Indiana Convention Center &
Lucas Oil Stadium
Indianapolis, IN

www.fdic.com

May 18–20

FIRE EXPO 2018

Pennsylvania Farm Show
& Expo Center
Harrisburg, PA

www.lcfa.com

Stay tuned to the "Upcoming Events" section on www.glickfire.com/blog for additional Glick events