

PAINT & BODY SHOP

OPENING SOON AT OUR
ZELIENOPLE FACILITY

PLUS - ROUTINE MAINTENANCE OF CAFS

GLICK *at a* **GLANCE**

Fall 2017
VOL. 23/ISSUE 3





Welcome to our 2017 Fall Newsletter

Once again, I am challenged to write a few words for our fall newsletter. There is always so much going on and I think “didn’t I just write the last one?” It reminds me that before we know it we will be dealing with colder temperatures and threat of snow. Wow... this year is flying by!

I especially want to say thank you to the new customers that have trusted us to perform pump tests and maintenance on your vehicles in the Mill Hall area. Bruce, Joe, Shane and Brandon are doing a great job and they look forward to serving the emergency services in the north central area. Our Mill Hall facility is well staff and well stocked with service parts. If your department works on your own apparatus, please reach out to us for any service parts you may need. With over \$140,000 in stock parts, chances are good, we have what you need.



Glick Fire Equipment continues to grow! We are in the middle of an expansion project to provide paint and body services in western Pa. The paint booth is being assembled as I write this and we expect to be operational by the end of the year. We are excited to offer these additional services to the emergency service departments in western Pennsylvania. Our road service capabilities are also expanding. We have a new service truck in the northwest part of the state and we are building a new truck to perform preventive maintenance work in western Pennsylvania on a full time basis. We expect to have the PM truck in service by the end of the year.

With this continued growth, we have open positions throughout our company. Please visit our website and view the careers section to see if there is a position that may match your skill set.

Pierce’s fiscal year ended on September 30th and I would like to extend a heartfelt thank you to all those customers that ordered apparatus in this past fiscal year. The Glick Fire sales team has been working very hard and we all thank you for your business.

Growth is always exciting and we appreciate everyone’s comments and encouragement as we expand our services to better serve you. Thank you for your business and please feel free to reach out to us if there is anything we can do to improve our relationship and service to you and your department as you serve your local communities.

Doug Glick



CLICK AT A GLANCE **NEW APPARATUS SALES**

Adams County	Fairfield Fire & EMS	Pierce® Enforcer™ PUC™ Rescue Pumper	Cyle Sheaffer
Bucks County	Yardley-Makefield Fire Company	Pierce® Velocity™ Rescue Pumper	Ralph Rehrig
Cambria County	Jackson Township Volunteer FD	Demers MXP-150 Type I	Austin Lynn
Centre County	Centre Lifelink EMS	First Priority Remount—2018 Ford E450 Gas	Chris Woolfolk
Centre County	Centre Lifelink EMS	Braun® Chief XL Ford E450	Austin Lynn
Chester County	Keystone Valley Fire Dept.	Pierce® Enforcer™ Pumper	Curt Woerth
Chester County	Longwood Fire Company	Braun Liberty F450 Extended Cab	Chris Woolfolk
Chester County	Longwood Fire Company	First Priority Renaissance Remount, Ford E450 Gas	Chris Woolfolk
Chester County	Norco Fire Company	Pierce® Enforcer™ Pumper	Curt Woerth
Chester County	Uwchlan Ambulance Corp	Braun Liberty, Type I, Ford F450 4x4	Chris Woolfolk
Cumberland County	Upper Allen Fire Dept.	Pierce® Enforcer™ Pumper	Cyle Sheaffer
Cumberland County	Carlisle Fire Department	Pierce® Velocity PUC™ 100' Platform	Cyle Sheaffer
Dauphin County	Steelton Fire Dept.	Pierce® Enforcer™ Rescue Pumper	Cyle Sheaffer
Dauphin County	Susquehanna Twp/Progress FC	Pierce® Arrow™ XT HD Rescue Pumper	Cyle Sheaffer
Dauphin County	Wiconisco Fire Engine Company #1	Pierce® Enforcer™ Pumper	Cyle Sheaffer
Franklin County	MMP&W in Mercersbrg	BRAT Ford F550 Rally	Cyle Sheaffer
Franklin County	Rescue Hose Company #1	Pierce® Enforcer™ Pumper	Cyle Sheaffer
Lackawanna County	Commonwealth Healthcare System	(8) Demers MX-160 Ford E450 Gas Remounts	Chris Woolfolk
Lancaster County	Kinzer Fire Company	Pierce® Enforcer Tanker/Pumper	Curt Woerth
Lancaster County	Manheim Township Fire Rescue	Refurbishment of 2005 Pierce® Dash Tiller	Curt Woerth
Lancaster County	Smokestown Fire Company #1	Pierce® Enforcer™ Dryside Tanker	Curt Woerth
Lawrence County	North Beaver Township VFD	Pierce® Ford F550 Mini-Pumper	Joe Wrenn
Lehigh County	Han-Le-Co Volunteer Fire Company	Pierce® Enforcer™ Pumper	Bud Strauss
Lehigh County	Whitehall Township/Egypt Fire Company	Pierce® Enforcer™ Pumper	Bud Strauss
Mifflin County	Granville Fire Company	Pierce® Enforcer™ Tanker/Pumper	Randy Uhrich
Montgomery County	Elkins Park Fire Company	Pierce® Enforcer™ 107' Ascendant Ladder	Ralph Rehrig
Montgomery County	Second Alarmers Rescue Squad	Braun Responder Type III	Chris Woolfolk
Northampton County	Northampton Fire Dept.	Pierce® Enforcer™ Pumper	Bud Strauss
Northampton County	North Bangor Fire Company	Pierce® Velocity PUC™ Pumper	Bud Strauss
Schuylkill County	Schuylkill EMS	Demers Sprinter EXE, Type II	Chris Woolfolk
Westmoreland County	Crabtree Volunteer Fire Dept.	Pierce® Enforcer™ Encore Rescue	Jim Sims
York County	Hanover Area Fire & Rescue	Pierce® Enforcer™ PUC™ 75' Ladder	Cyle Sheaffer



PERFORM. LIKE NO OTHER.™



Welcome! WHO'S NEW AT GLICK?



Jose Romero-Caraballo

will be filling one of the Jack-of-all-trades positions at the BIH facility. Previously, Jose worked at Mellott's RV. He lives just south of Willow Street, and in his spare time he is an umpire for men's & women's fast-pitch softball.



Jerry Lundy

joins us in the parts department at the Zelienople facility. His past experience includes working at the local BMW dealer. He is married with four children, and is very active within the Avalon VFC. In his spare time, he enjoys fishing and any type of outdoor activity.

ROUTINE MAINTENANCE OF



CAFS (COMPRESSED AIR FOAM SYSTEM)

CAFS (Compressed Air Foam System) maintenance is a common issue for apparatus equipped with the system.

Recently, our service department has seen a number of cases where the foam is seeping into a plain water flow, even when the foam system hasn't been operated. After a full mechanical assessment has been performed, and determining the system is in good working order, it is often an overlooked procedure that has led to the seepage.

If this sounds familiar, trying the following routine may be key to avoiding future issues with your CAFS.

The onboard foam tank should be checked periodically to ensure there is good foam in the tank. The gauge may read full, but what is it full of?

Foam is simply soapy water. Class A and Class B foams are the two types of soap available. Class A is more universal and preferred. But more is not better, as it is most effective in a 1% or lower concentration. This thinking is a common misconception, and can cause excess foam to remain in the system even though proper after-use maintenance, as outlined below, has been performed.

Dry Class A Foam

Using Class A foam higher than 1% is generally a waste and can be made at lower percentages with the CAFS.



Proper after-use maintenance

STOPPING FOAM OPERATIONS:

- Close the air discharge valve.
- Disengage the air compressor
- Disengage the foam proportioner.
- Continue to flow water through the discharge lines.
- Close the discharge valve.
- Take the water pump out of gear.
- Open the manifold drains. Keep open long enough to bleed pressure.

It is strongly recommended to exercise the system 10 to 20 minutes a month even when not regularly used.

Reviewing and following these procedures may help prevent down time for apparatus and reduce costly repairs.

As always, our service department is here to answer any questions you may have.

PAINT & BODY SHOP

OPENING SOON AT OUR WEST FACILITY

Fire apparatus is a major investment and should last your department for many years. When your equipment has been damaged in an accident, you can trust **Glick Fire Equipment** with the repair of the apparatus you depend on.

But we don't stop with accident repairs. As your apparatus gets older, you may find that while the truck is still very dependable, the body isn't holding up. Rust and corrosion on the body of your apparatus can be fixed!

Glick Fire Equipment offers reliable truck refurbishment to return your fire truck, ambulance or other vehicle to peak condition. Our full-service shop can remove and restore any spots of corrosion

Glick Fire Equipment is your source for full service paint and body repair to restore your fire and EMS equipment to like-new conditions.

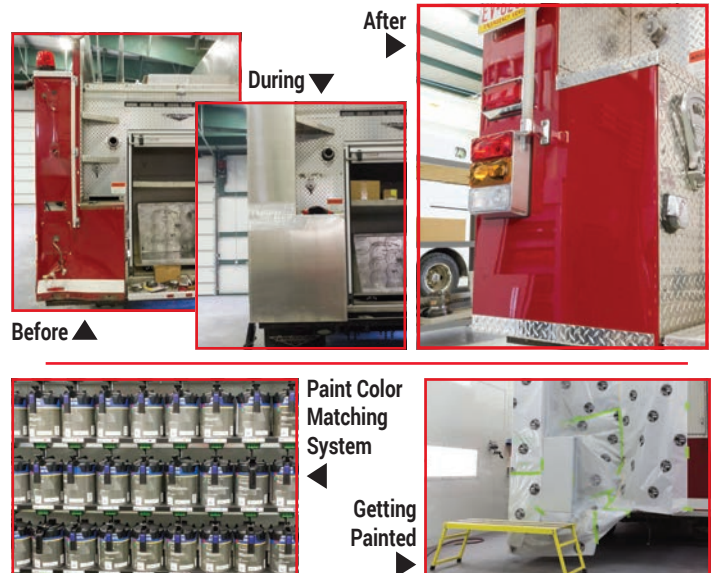
and rust and match the paint color to the rest of the apparatus.

Our paint and body repair service facility will also offer Scorpion brand protective coatings for bumpers, flooring, compartments and interior panels. Scorpion's extreme performance coatings options include fire retardant and zero biological growth (ZBG) protection and a variety of custom color and texture options for your fire and emergency response vehicles. No job is too tough for Scorpion Coatings!

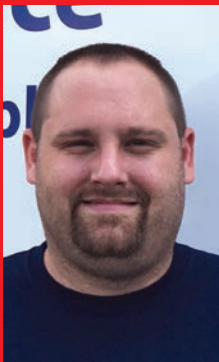
We anticipate our Zelenople paint and body shop to be opening at the end of 2017. Please check our website for updates.

FEATURES & CAPABILITIES:

- 6,400 square foot dedicated paint and body repair facility
- 16' x 16' x 66' crossdraft paint booth
- Corrosion repair
- Accident repair
- Custom paint color matching with Sikkens automotive finishes
- Scorpion bed liner coatings
- Windshield replacements



Welcome! WHO'S NEW AT GLICK?



Jarad McFadden

is our fourth road technician working out of our Zelenople facility. He will be covering the northwestern portion of PA. Jarad lives in Grove City, is expecting his first child soon, and is currently the President at Grove City Fire Company.



Rob Mongelli

joins us in the Zelenople facility's body shop. He brings extensive knowledge of heavy trucks, welding, and metal fabrication, as well as estimating and quoting. Rob lives with his family in the Carnegie area and is an active member of the Rennerdale Fire Company.

ALPHA FIRE COMPANY in Centre County**– Job #30738**

Pierce® Velocity™ PUC Rescue Pumper with Detroit Diesel® 450 hp engine, Pierce® PUC 1500 gpm pump with 3 Trident Air Primers, Whelen® lighting package, and 750 gallon water Tank.

EDGELEY FIRE COMPANY #1 in Bucks County**– Job #30711**

Pierce® Enforcer™ pumper powered by a Cummins® L9 450 hp engine with an Allison® EVS3000 automatic transmission, with Hale® Q-Max 2,000 gpm single stage pump, and Whelen® lighting package.

HARMONY FIRE DISTRICT in Butler County**– Job #30088**

Pierce® Arrow XT™ 107' Ascendant Ladder, Allison® 4500EVS transmission, Akron 20K Lumen LED Scene Star portable lights, TFT® Blitzfire monitor, Harrison 10kW generator.

MANHEIM TWP FIRE RESCUE in Lancaster County**– Job #30636**

Pierce® Arrow XT™ tractor drawn 100' steel aerial ladder with Detroit Diesel® DD13 525 hp engine, Allison® 4000EVS transmission with prognostics, 463' of ground ladders, 500 lb. tip load with 1,000 gpm waterway, and quick-lock waterway locking system.

MASONTOWN VOLUNTEER FIRE DEPARTMENT in Fayette County – Job #30273

Pierce® Enforcer™ with Detroit Diesel® DD13 525 hp engine, Onan 25kW PTO generator, Will-Burt® 4-LED lighthouse light tower, and Whelen® LED warning light package.

OTTSVILLE VOLUNTEER FIRE COMPANY in Bucks County – Job #30189

Pierce® Enforcer™ Ascendant™ 107' quint with Cummins® ISL 450 hp engine, Allison® 3000EVS automatic transmission, Pierce® PUC™ 1,500 gpm pump, Harrison 10kW hydraulic generator, and Whelen® lighting package.

PO-MAR-LIN FIRE COMPANY in Chester County**– Job #B11130PML**

Firematic BRAT Rally, Ford F-550 Super Cab 4x4 with 6.7 liter 300 hp Power Stroke® diesel engine, Hale® MG 1,000 gpm pump, and Elkhart Sidewinder® deck gun.

RADNOR FIRE COMPANY in Delaware County**– Job #30869**

Pierce® Enforcer™ pumper with Cummins® L9 450 hp engine, Allison 3000EVS transmission, 750-gallon poly water tank, Hale® QMAX single-stage 2000gpm pump, and Harrison 6kW hydraulic PTO generator.

SOUTH WARD FIRE COMPANY in Schuylkill County**– Job #30722**

Pierce® Saber FR™ Pumper with Cummins® L9 engine and Allison® 3000EVS transmission, Hale® Q-Max 1500 GPM pump, and Akron Eductor foam system.

THAD STEVENS VOLUNTEER FIRE DEPARTMENT in Allegheny County – Job #30203

2017 Pierce® Enforcer™ 107' Ascendant with Detroit Diesel® DD13 525 hp engine, Allison® 4000EVS transmission, Waterous CSU 2,000 gpm single-stage pump, and Whelen® lighting package.

TRITON HOSE COMPANY in Wyoming County**– Job #30803**

Pierce® Velocity™ with Cummins® ISX12 500 hp diesel engine, Waterous 2,000 gpm single-stage pump, and Harrison 8kW hydraulic generator.

UPPER LEACOCK FIRE COMPANY in Lancaster County**– Job #30680**

Pierce® Enforcer™ PUC pumper with Cummins® ISL9 450 hp engine, Pierce® PUC™ 1,500 gpm pump, 1,000 gallon water tank and Whelen® lighting package.

WARRIORS MARK FRANKLIN VFC in Huntingdon County – Job #30620

Pierce® Enforcer™ PUC Rescue Pumper with Detroit DD13 525 hp engine, Allison 4500EVS automatic transmission, Pierce® 1500 gpm PUC pump, and Whelen® lighting package.

**WHITEHALL FIRE COMPANY in Lehigh County****– Job #30047**

Pierce® Enforcer™ PUC Rescue Pumper with Cummins® ISL9 450 hp diesel engine, Pierce® PUC™ 1,500 gpm pump, Harrison 6kW hydraulic generator, and Will-Burt® Chief™ light tower.

**VISIT OUR WEBSITE FOR ADDITIONAL DETAILS
ON ANY NEW DELIVERY!**
www.glickfire.com/deliveries



WE ARE HIRING

Due to continued growth throughout Pennsylvania, we are seeking to add a few more positions within the Glick Fire Equipment team. We have several positions located throughout the state and we are seeking qualified candidates. If you or someone you know might

be interested in one of the positions posted, we look forward to hearing from you!

For application and more information on available positions please visit the careers section of our website: www.glickfire.com/career-opportunities.

MOBILE SERVICE TECHNICIAN – LANCASTER COUNTY

Seeking a highly motivated mobile service technician in the Lancaster County PA area. We are seeking career-minded candidates who are experienced, dependable and customer-focused. Must be able to work independently, travel, possess excellent communication skills and most of all have a passion for working with the emergency services community – firetrucks, ambulances, and all makes & models of emergency response vehicles.

BODY SHOP TECHNICIAN – ZELIENOPLE

Seeking a full-time, hard-working paint & body combo technician for the new Zelienville body/paint shop. Experience with paint matching, collision repairs and general restoration procedures on high quality vehicles is essential. Experience with heavy truck collision repair and Sikkens paint is desired.

Personal characteristics include self-motivation, punctuality, honesty, high attention to detail, creative and personable. The technician must be able to work independently, be highly adaptable, show pride in your work, and have a keen eye for quality & detail.

SHIPPING/RECEIVING – BIRD IN HAND

Seeking a full-time shipping & receiving clerk to organize and coordinate all parts movement within our Bird-in-Hand facility. Tasks include verifying, packing, unloading, receiving, stocking, and even assembling of parts while upholding our values & vision. This self-motivated individual should possess excellent problem solving skills, be adaptable, able to work independently and be computer proficient in MS Office.

A high school diploma is required. PA Commercial Driver's License is desired, along with a high degree of customer service experience.

PARTS CLERK – BIRD IN HAND

Individual will be an integral part of both the internal & external parts sales, parts quoting and ordering. Must possess a high level of communication and customer service skills, and be adaptable to ever-changing responsibilities and conditions.

Successful applicants for this position must be dependable & trustworthy, organized, even-tempered and possess a keen eye for details & accuracy. Experience with Microsoft Office products is essential, along with in-depth industry knowledge.

Welcome! **WHO'S NEW AT GLICK?**



Janys Ruth

will be part of the GFE marketing group. She brings over 20 years experience in graphic/web design, publications, online marketing, and trade shows. She grew up on Long Island, and has lived in Lancaster for over 20 years, currently residing in Ephrata with her husband, three children, four cats, a lizard, and dog.



Robert Yuska

joins us as a part-time fire sales/account manager in western PA, covering Indiana, Somerset, and Westmoreland counties. He has been busy planning a wedding with his fiancé, Emma, and is an active member with the Holiday Park Volunteer Fire Department.



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Bird In Hand, PA 17505
(717) 299-4120

7484 Nittany Valley Drive
Mill Hall, PA 17751
(570) 858-0500

2348 Evans City Road
Zelienople, PA 16063
(724) 452-5553

www.glickfire.com



RECENT EVENTS

2017

Emergency Preparedness Conference – Sheraton Station Square, Pittsburgh, PA _____ **October 17-19**

Code EMS Conference – Kalahari Resort and Convention Center, Pocono Mountains, PA _____ **October 18-20**

IACP (Int'l Assoc. of Chiefs of Police) – Philadelphia Convention Center, Philadelphia, PA _____ **October 21-24**

UPCOMING EVENTS

2018

Pittsburgh Firerescue & EMS Expo – Monroeville Convention Center, Monroeville, PA _____ **March 4-5**

FDIC International 2018 – Indiana Convention Center & Lucas Oil Stadium, Indianapolis, IN _____ **April 23-28**

FIRE EXPO 2018 – Pennsylvania Farm Show & Expo Center, Harrisburg, PA _____ **May 18-20**

Stay tuned to the "Upcoming Events" section on www.glickfire.com/blog for additional Glick events