

GLICK AT A GLANCE



Brogue EMS recently purchased a new 2011 F450 M-168 4WD

PRESIDENT'S COLUMN

With the change of season around the corner, thoughts of snow seem to be creeping into everyone's mind. As I look back over the past year I am encouraged by how our business continues to grow. A big Thank You goes to all of you who have worked so hard for your community and for trusting Glick Fire Equipment with your emergency apparatus needs.

Thank you to all those who made the trip to our annual Open House and customer appreciation event in Bird In Hand this past month. It was a beautiful day and it was great to be able to speak with many of you. From the hands on foam demonstrations, the large parts department bargain corner, Medtec and Pierce apparatus, and of course the food, it was a great day. A special thank you goes to all the customers who allowed us to display their apparatus.

It's with great pride that I tell you about a very select group of service technicians. Glick Fire Equipment now has fifteen "Pierce Master

Technicians". These individuals have worked, trained and studied hard over the past year to certify to this level and I would like to publicly congratulate and thank them for their dedication. They understand and have committed their time and energy to continue their education to be better able to service your apparatus.

As a side note, 50% of the total Master Techs within the *nationwide* Pierce dealer network are all within Glick – great job guys!

One of the items that you can read more about in this newsletter is a project that is underway in both our facilities. In an effort to reduce our environmental impact we will be investing in energy efficient Fluorescent lighting. Our biggest impact has been the replacement of the HID lights in our shop and parts rooms.

We appreciate your business and wish you all a safe & snowy winter!

-Doug Glick

NEW DELIVERIES

LAWRENCE COUNTY

Job # 15434

HDR/ Command Unit, Lance cab, TAK-4 independent front suspension, 515 hp Detroit Diesel Series 60 engine

HOPE in MANHEIM- Lancaster

Job # 23023

PUC pumper, Quantum cab, 500 hp Cummins ISM engine, TAK-4 independent front suspension, 1500 gpm Pierce pump, 500 gal tank

MAHONING - Montour

Job # 22833

PUC pumper, Impel cab, 425 hp Cummins ISL engine, TAK-4 independent front suspension, 1500 gpm Pierce pump, 750 gal tank

PERKASIE - Bucks

Job # 23061

Pumper, Impel cab, 425 hp Cummins ISL engine, TAK-4 independent front suspension, 2000 gpm Waterous pump, 1000 gal tank



FIREHOUSE GRUB

Station 228

Firehouse Special



This recipe was submitted by Valerie Wittmer, a volunteer firefighter at Wexford Fire Department in Allegheny County. She reports that the guys at station 2 love it!

- 2 lbs ground beef
- 2 lbs spicy pork sausage
- 1 lb sliced fresh mushrooms
- 3 garlic cloves, minced
- 4 tablespoons butter
- 2 bags cubed frozen hash browns
- 29 oz chicken broth
- 16 oz 4% cottage cheese
- 8 eggs, beaten
- 1 envelope onion soup mix
- 1 envelope leek soup mix
- 2 teaspoons garlic powder
- 1 teaspoon paprika
- 1/4 cup grated Parm. cheese
- Bunch of fresh parsley

Directions

Pre-heat oven to 350° degrees. In a large skillet, cook beef and sausage over medium heat until no longer pink; drain and transfer to a large bowl. In the same skillet, saute mushrooms (if using), and minced garlic with the butter until tender; add to meat mixture. Add the hash browns, chicken stock, cottage cheese, eggs, soup mixes, garlic powder, & paprika to the bowl and mix all together. Divide between two greased 13-in. x 9-in. baking dishes; sprinkle with Parmesan cheese. Cover and bake at 350° for 45 minutes. Uncover; bake 10-15 minutes longer or until heated through. Sprinkle with fresh parsley and serve. Yield: 20 servings

If you have a yummy recipe that you'd like to share, please send it to Jenny Dawson at: jenny@glickfire.com

EMPLOYEE SPOTLIGHT

JOE GAULT



If you're a customer of Glick Fire Equipment and if you're in

firefighting front, he has been involved in the volunteer service for over

Joe has over 30 years in the firefighting industry!

the western half of Pennsylvania, odds are, you've had the pleasure of working with Joe Gault! Joe is the Service Manager of Glick Fire Equipment's Zelienople facility, and he oversees all the in-house service technicians, mobile service technicians, and fabricators.

What you may not know about Joe (besides the obvious, like the fact that he's a Steelers Fan) is that he is an extremely dedicated person in many aspects of his life. On the personal front, he has been married for 17 years. On the

30 years, 23 of which are with his current company Blazing Arrow, where he has served as Deputy Chief for 10 years and is currently a captain. And on the work front, his career at Glick Fire Equipment requires him to commute two and a half hours *each way* from his home in Tyrone, Pa. *That's* dedication and that's why we're proud to have him on our team, serving all the other dedicated firefighters in the state of Pennsylvania!

NEW PIERCE & MEDTEC SALES

Dauphin County	Paxtang FC #1	Arrow XT pumper	Cyle Sheaffer
York County	Shrewsbury VFC	92 Spartan Refurb	Cyle Sheaffer
Lackawanna County	Dickson City Community Amb.	TWO FD-160 Ford E450 Medtec	Chris Woolfolk
Monroe County	Marshall's Creek VFC	Quantum Top-Mount Pumper	Bud Strauss
Crawford County	Greenwood Fire & Rescue	Contender Pumper/Tanker	Kelly Baumgartle
Allegheny County	Columbia HH&L in Bellevue	Arrow XT Midmount Aerial	Jim Sims
Clearfield County	Columbia FC in Osceola Mills	International 2000 gal Tanker	Bob Lynn
Indiana County	Indiana FD	Contender Top Mount Pumper PUC	Jim Sims
Northumberland County	Stonington FC in Sunbury	Contender Patrol Unit	Randy Uhrich
Franklin County	Warriors Mark VFC	F450 Patrol Unit	Bob Lynn
Delaware County	Brookline Hose Co	Velocity Pumper	Sam Terry
Columbia County	Millville Ambulance	M-168 Dodge 4500 Medtec	Chris Woolfolk
Chester County	West Grove FC	Arrow XT pumper	Curt Woerth
Lackawanna County	William Walker Hose Co.	M-168 Ford E450 Medtec	Chris Woolfolk
Luzerne County	Hanover Twp Community Amb.	M-164 Chevy G4500 Medtec	Kelly Baumgartle
Jefferson County	Brookville FC	Velocity PUC Rescue Pumper	Bob Lynn
Blair County	Logan Township (Greenwood)	Contender Pumper/Tanker	Bob Lynn
Lancaster County	Millersville FC	Arrow XT pumper	Curt Woerth
Luzerne County	EMS Strike Team Region 5	Ford F450 CRU	Kelly Baumgartle
Dauphin County	Hershey FD	Velocity Pumper w/CAFS	Cyle Sheaffer
Dauphin County	Hershey FD	Velocity Heavy Duty Rescue	Cyle Sheaffer
Lancaster County	Washington Boro FD	Arrow XT Pumper	Curt Woerth
Northumberland County	Point Township FC	Custom Contender PUC	Randy Uhrich
Huntingdon County	Trough Creek Valley VFC	International 2000 gal Tanker	Randy Uhrich
Berks County	Township of Spring VFD	TWO Velocity Rescue Pumpers	Sam Terry



GREASE GRIT'S

We can play the PART



Having trouble finding a part? Give us a call.

Here at Glick Fire Equipment, we sell top of the line fire apparatus and we have a world class service department. But what a lot of people don't know, is that we stock a large inventory of parts, too. You don't even need to know exactly what you want when you call us, let our dedicated and trained parts professionals help you. For example: If you're looking for an older part, maybe there's a rebuild kit available and you could save money over ordering brand new.

Are you looking for a rare part? Give us a call and let us do the legwork for you. Help is never more than a phone call away at Glick Fire Equipment!

Your Contacts:

EASTERN PA - Tom Yecker (800) 723-1055

WESTERN PA - Mike McKenna (877) 946-7667

GLICK GOES GREEN

Both Bird-in-Hand and Zelienople facilities have recently undergone lighting upgrades that utilize more energy efficient technology. Old 400W HID bulbs (seen in the left photo below) have been replaced by T5 fluorescent bulbs and fixtures (photo right). These new bulbs are only 234 watts as opposed to the 400 watts that the old ones were, and the amount of light put out has more than doubled! Meters reported that the light levels were at 20.9 lumens before the upgrade and 47.1 lumens after (reading taken from a consistent location on the floor). In addition to improving the working environment for our service technicians, this upgrade also reduces our carbon footprint significantly. The electricity that our shops are saving with this new lighting

amounts to 28,541 less pounds of carbon dioxide produced (on our account) in energy plants!



MEET OUR NEW EMPLOYEES!



Cyndi Knapik

Cyndi is a resident of Brownstown, PA and recently joined the

Glick Fire Equipment accounting department in Bird-In-Hand. Cyndi keeps herself busy with her four sons (Mason, Marshall, Ashton, and Aidan) and husband (Steve). When they aren't trucking the boys around to various football, swim and lacrosse meets, they enjoy traveling as a family.

Mike Adams

Mike is our latest service technician in the



Bird-in-Hand shop. He's a 26 year veteran of the fire service (captain at Brickerville) and was a lead mechanic for Penske Racing prior to joining Glick. You could say he hit the ground running at Glick, because the very first day on the job, he took a TAK-4 certification class! Mike resides in Lancaster Twp with his wife Sue and daughter Katie. In addition to going to Katie's softball games, Mike enjoys hunting and fishing.

Please join us in welcoming Cyndi and Mike!



SCENES FROM THE Open House

BIRD-IN-HAND ~ OCTOBER 16, 2010

This year's
open house featured
over 20 units on display,
live demonstrations, a parts
surplus sale with
SPECTACULAR deals,
good food, and door
prizes!



Above: The shop area was filled with people checking out the parts sale, service display, Pierce/Glick apparel and apparatus display



Right: This year featured a blowout parts and equipment surplus sale.



Left: Mark Sujkowski from Dalton Fire Co was one of the lucky door prize winners. He won a FDNY jacket, courtesy of Fire Research Corporation



Above: Hands on foam demonstrations were out back. Anyone who wanted to could try it out for themselves!



Left: Rescue Hose (in picture) and Union were featured in the fabrication bay area for their equipment mounting done by Glick Fire Equipment

Above: The outdoors display of apparatus and ambulances. It was a beautiful day to check out new fire trucks!



Special Thanks to the following fire companies for letting us display their apparatus:

Community/New Tripoli	Kreamer
Hershey	Rescue Hose/Greencastle
Monroe	Gap
Eagle	Newtown
Union/Oxford	Hershey
Witmer	Ogden
East Petersburg	Ickesburg
Perseverance	

Plus Pierce, Glick, Medtec and Frontline Communications for the Demo units!

Be sure to check out the Open House near you in 2011!

Zelienople (Butler County) - May 7 • Bird-in-Hand (Lancaster County) - October 8





INTRODUCING: HUSKY 3 FOAM SYSTEM

Making it easier for more fire companies to add foam to their arsenal of fire fighting capabilities



Husky™ 3 is the only entry-level foam system available with Class A and Class B capabilities.

Pierce Manufacturing recently announced a new cost-effective foam option for pumpers: Husky 3. It can take on structure fires, wildland fires, automobile and small class B spills. Its standard refillable tank eliminates the need for an additional pump, and allows for use of other foam types – saving money, space and

energy usage without sacrificing performance.

For more information, check out: www.piercemfg.com and click on “Products”

NEW DELIVERIES

Continued from page 1

UNION OXFORD - Chester

Job # 23032

PUC pumper, Velocity cab, 515 hp Detroit Diesel Series 60 engine, TAK-4 independent front suspension, 1500 gpm Pierce pump, 500 gal tank, Husky 12 foam

PENN HILLS #7 - Allegheny

Job # 21557

100' aluminum platform, Arrow XT cab, 500 hp Cummins ISM engine, TAK-4 independent front suspension, 2000 gpm Waterous pump, 300 gal tank

WILLOW STREET - Lancaster

Job # 23090

Pumper, Arrow XT cab, 425 hp Cummins ISL engine, 1500 gpm Hale pump

TUNKHANNOCK - Monroe

Job # 22804

Heavy duty rescue, 425 hp Cummins ISL engine, TAK-4 independent front suspension, 25 kW Onan generator

NEWTOWN - Bucks

Job # 22956

PUC pumper, Velocity cab, 515 hp Detroit Diesel Series 60 engine, TAK-4 independent front suspension, 1500 gpm Pierce pump, 750 gal tank, Husky 12 foam

FORKS - Northampton

Job # 23196

PUC pumper, Arrow XT cab, 425 hp Cummins ISL engine, TAK-4 independent front suspension, 1500 gpm Pierce pump, 750 gal tank, Husky 12 foam

VANPORT - Beaver

Job # 23186

Pumper, Velocity cab, 470 hp Detroit Diesel Series 60 engine, TAK-4 independent front suspension, 2000 gal Hale pump, 750 gal tank, Husky 12 dual agent foam

EARL TWP - Berks

Job # 23042

Pumper, Arrow XT multiplexed cab, 470 hp Detroit Diesel Series 60 engine, TAK-4 independent front suspension, 1250 gpm Waterous pump, 750 gal tank, FoamPro foam.

PERSEVERANCE - Montgomery

Job # 23028

PUC rescue pumper, Quantum cab, 515 hp Detroit Diesel Series 60 engine, TAK-4 independent front suspension, 1500 gpm Pierce pump, 500 gal tank, Husky 12 foam

GAP - Lancaster

Job # 22969

PUC pumper, Arrow XT cab, 500 hp Cummins ISM engine, TAK-4 independent front suspension, 1500 gpm Pierce pump, 750 gal tank

CECIL - Washington

Job # 23359

PUC pumper, Velocity cab, 470 hp Detroit Diesel Series 60

engine, TAK-4 independent front suspension, 1500 gpm Pierce pump, 1000 gal tank, Husky 12 foam

EAGLE - York

Job # 23418

Encore rescue, Impel cab, 425 Cummins ISL engine, TAK-4 independent front suspension, 40 kW Onan generator, interior air fill station

WELDON - Montgomery

Job # 23339

Pumper, Quantum cab, 515 hp Detroit Diesel Series 60 engine, TAK-4 independent front suspension, 2000 gpm Hale pump, 750 gal tank, Akron Educator foam

INDIANA - Indiana

Job # 22438

PUC pumper, Contender cab, 425 hp Cummins ISL engine, 1500 gpm Pierce pump, 1000 gal tank, Husky 12 foam

NEW TRIPOLI - Lehigh

Job # 23213

Heavy duty rescue, Impel cab, 425 hp Cummins ISL engine, TAK-4 independent front suspension, 25 kW Onan generator

WARRIORS MARK - Indiana

Job # 22026

Contender patrol unit, Ford F450 cab, 325 hp V8 Ford diesel engine, Darley skid pump, 250 gal tank, Chemonics foam

PALMER - Indiana

Job # 23174

Pumper, Impel cab, 425 hp Cummins ISL engine, TAK-4 independent front suspension, 1500 gpm Waterous pump, 750 gal tank, Husky 12 foam

HAMPTON - Indiana

Job # 23353

Heavy duty rescue, Velocity Cab, 515 hp Detroit Diesel Series 60 engine, TAK-4 independent front suspension, 35 kW Onan generator

KREAMER - Indiana

Job # 23543

PUC pumper, Velocity cab, 425 hp Cummins ISL engine, TAK-4 independent front suspension, 1500 gpm Pierce pump, 750 gal tank, Akron Educator foam

OGDEN - Delaware

Job # 23534

PUC Pumper, Arrow XT multiplexed cab, 425 hp Cummins ISL engine, TAK-4 independent front suspension, 1500 gpm Pierce pump, 750 gal tank, Husky 12 foam

MEDTEC DELIVERIES

ICKESBURG - Perry

2007 Ford F450 4wd FD-150

COMMUNITY LIFE SUPPORT - Lackawanna

2010 E350 Redimedic R-146

BROGUE - York

2011 Ford F450 M-168 4wd

POTTSVILLE - Schuylkill

2010 Chevy G3500 FD-146 ActionSafe™



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Zelienople, PA 16063
(724) 452-5553

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MARK THESE EVENTS ON YOUR 2011 CALENDAR

FDIC

Indianapolis, IN
March 24 - 26, 2011

Glick Fire Equipment OPEN HOUSE & EXPO

Zelienople, PA
May 7, 2011

Lancaster County Firemen's Association

FIRE EXPO

Harrisburg, PA
May 20 -22, 2011

FIREHOUSE EXPO

Baltimore, MD
July 19 - 23, 2011

FIRE RESCUE INTERNATIONAL

Atlanta, GA
August 23 - 27, 2011

132nd CONVENTION OF THE FIREMEN'S ASSOCIATION OF PA

Lake Harmony, PA
Sept. 21 - 24, 2011

Glick Fire Equipment OPEN HOUSE & EXPO

Bird-in-Hand, PA
October 8, 2011

MONROEVILLE FIRE SHOW

Monroeville, PA
Feb 12 - 13, 2011