

Glick at a Glance

President's Column

Springtime Greetings!

As we prepare for the spring show season and look forward to warmer weather, I would like to encourage everyone, if you haven't already, to make plans to attend FDIC. The event will be held at the Indiana Convention Center in Indianapolis – the first year in the new Lucas Oil Stadium. Check out all of the latest at www.fdic.com. This is one show in which Pierce goes all-out to introduce new ideas and innovative products. Stop by the Pierce & Medtec booths – we'll be there!

Along with the FDIC and then Fire Expo in May, please mark your calendars for our annual Open House & Customer Appreciation Event in Zelienople – Saturday, May 2nd. (The pull-out section of our newsletter could be hung in your station as a reminder!) If Zeli is too far to travel, the event for Bird-in-Hand will once again be held in the fall, on October 3rd.

I would also like to take this opportunity to publicly thank our entire team for their hard work last year. Glick Fire Equipment once again received the Pierce Manufacturing "Dealer of the Year" at their annual sales meeting in March. This is a great honor and testament to the people we have working in our entire organization!

In closing, thank you for your business and continued confidence in us. It is not just empty words when we say our vision is to represent the highest quality products and provide superior personalized service to you. Please feel free to contact me if there is anything we can do to better serve you.

Doug Glick

RECENT DELIVERIES

For more information on a particular apparatus, please feel free to contact the department officer listed for each unit or contact us directly.

The **Twin Valley Fire Department in Chester County** has taken delivery of a Pierce 75' aluminum ladder quint. The Arrow XT chassis has a 10" raised roof, a 525Hp Caterpillar engine and seating for six. The single axle aluminum body features a 1,500 GPM Pierce PUC single stage pump, Husky 12 foam system, Hercules CAFS, 500 gallon water tank and a 30 gallon foam tank. The aerial is a 75' aluminum with a pinable waterway and remote tip controls. Chief Chris Witkowski – (610) 286-5909 Station www.tvfd69.com

Upper Merion Township in Montgomery County recently ordered a Pierce PUC pumper for the **King of Prussia Volunteer Fire Company**. The truck features a custom Impel chassis with a Cummins 425Hp engine, TAK-4 Independent front suspension, and seating for six. The aluminum body features a 1,500 GPM Pierce PUC single state pump, Husky 12 foam system, 750 gallon water tank, 60 gallon foam tank and a Harrison 15Kw generator. Station – (610) 265-1063 www.kpvfc.com

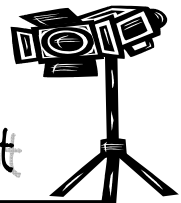
Another custom Impel pumper has been delivered to the eastern part of PA, this time to the **Berwyn Fire Company in Chester County**. Engine 2 has a 10" raised roof, a Cummins 425Hp engine, seating for six firefighters and the TAK-4 suspension. The aluminum body features a Hale QMax 1,500 GPM pump and a Harrison 10Kw generator with Fire Research Focus lights and two 200' cord reels. Station – (610) 644-6050 www.berwynfirecompany.org



NEW PIERCE & MEDTEC SALES

Allegheny County	Jefferson Hills Fire/Rescue	<i>Custom Arrow XT 105' Heavy-Duty Aerial</i>	<i>Keith Flood</i>
Blair County	Blazing Arrow H&L	<i>Custom Velocity Pumper</i>	<i>Bob Lynn</i>
Bucks County	Bucks County SE Regional Task Force	<i>Custom Saber Rescue – Comm. Unit</i>	<i>Ralph Rehrig</i>
	Morrisville FC	<i>Custom Velocity PUC Rescue Pumper</i>	<i>“ “</i>
Butler County	South Butler FC	<i>Custom Arrow XT PUC Rescue Pumper</i>	<i>Keith Flood</i>
Chester County	West Grove FC	<i>Custom Arrow XT Rescue Pumper</i>	<i>Curt Woerth</i>
Indiana County	Indiana Fire Association	<i>Custom Contender Pumper (stock unit)</i>	<i>Jim Sims</i>
Lancaster County	East Petersburg FC	<i>Custom Contender PUC Pumper</i>	<i>Curt Woerth</i>
	Witmer FC	<i>Custom Arrow XT Pumper Tanker</i>	<i>“ “</i>
Lehigh County	Bethlehem City FD	<i>Custom Arrow XT 105' Aerial</i>	<i>Kelly Baumgartle</i>
Lycoming County	Hepburn Township VFC	<i>Medtec - 2009 Ford F450, 4x4, PD156</i>	<i>Greg Tucci</i>
Monroe County	Marshalls Creek VFC	<i>Medtec – 2009 Chevrolet G4500, PD168</i>	<i>“ “</i>
Montgomery County	King of Prussia VFC	<i>Firematic BRAT Brush Truck</i>	<i>Ralph Rehrig</i>
	Ogontz FC	<i>Custom Arrow XT Rescue Pumper</i>	<i>“ “</i>
	Plymouth FC	<i>Custom Arrow XT Rescue Pumper</i>	<i>“ “</i>
	Telford FC	<i>Custom Arrow XT 100' Aerial (stock unit)</i>	<i>“ “</i>
Somerset County	Stoystown FC	<i>Custom Contender Pumper (stock unit)</i>	<i>Jim Sims</i>
Washington County	Elrama VFC	<i>Custom Contender Rescue Pumper</i>	<i>Keith Flood</i>
	Slovan FC	<i>Custom Velocity Pumper</i>	<i>“ “</i>

Employee Spotlight



Bruce Yingling ~ Road Technician

Bruce started with Glick Fire Equipment in 1994 as a Road Service Technician, and over the years he has seen and contributed to the company's growth and development. According to Bruce, he has enjoyed working throughout Pennsylvania – being very appreciative of our customers and pleased to have worked with so many great people.

Like most of the Glick Fire employees, Bruce has been involved in many aspects of the fire service – for over 29 years! He believes that every person in this nation should commit several years of service to their community, in a field which they are gifted. There are so many opportunities for all ages and abilities.

Hailing from the western part of York County, Bruce continues to enjoy the outdoors – hunting, fishing and four-wheeling. He has been happily married for over 28 years, has two wonderful children and has enjoyed playing Dad & mentor to two high school exchange students.

Throughout his many years of service to Glick Fire, we have also appreciated Bruce's mentorship of new technicians, along with his outstanding dedication to providing quality service to you and your community.



Open House & Expo



Saturday
May 2, 2009



10AM ~ 3PM

Rain or Shine



Mark this date on your calendar now — you do not want to miss this opportunity!

For the third year, we will have over fifteen units ~ both fire & EMS ~ displayed on our large, outdoor parking lot for you to view, critique, gain insight and even talk to the operators. This is an annual event and nowhere will you be able to view the extensive variety of Pierce & Medtec apparatus, all in one location.

To make your visit even more beneficial & enjoyable, we have asked an assortment of equipment vendors to bring their latest products, plus pump & engine manufacturers to be on-hand for questions.

Stop in anytime during the day ~ rain or shine ~ to register for lots of door prizes, take a tour of **your service & sales facility**, have some lunch and learn the many ways in which we can help you!

GLICK FIRE EQUIPMENT

2348 Evans City Road
Zelienople PA 16063
(724) 452-5553

www.glickfire.com

**The annual Open House & Expo in Bird-in-Hand is scheduled for
October 3, 2009. See you there!**

Employee News

We held our annual employee banquet in February and in addition to welcoming new employees from the previous year, we recognized a few award winners.

Congratulations go to out to Employees of the Year – **Scott Weiser & John Price**, Agitators of the Year – **Randy Buckwalter & Kevin Morris**, and the Top Sales Representative for 2008 – **Ralph Rehrig**.

Also presented were our Years of Service awards:

20 Years to **Bob Sauder**

15 Years to **John Rineer**

10 Years to **Ralph Rehrig, Bud Strauss, Bob Adams, Dave Petrofske & Tom Yecker**

5 Years to **Tim Cox**

In early February, we welcomed a new mechanic to the Bird-in-Hand shop – **Nicholas Hertzler**. Nick has been busy the past two months learning the many characteristics (*and characters*) of our shop and the apparatus we service. He is a “local,” comes to us with a background in diesel automotives, and enjoys the outdoors. Once you have a chance to meet him, you’ll understand why we feel he is a great addition to our family!

After a short hiatus, **Scott Fink** has returned to the Zelenople shop as a full-time mechanic and is ready to jump back into hands-on mechanical work. Stop by to say hello during our May Open House!

NEW DELIVERIES – *Continued from Page 1*

A new Pierce PUC rescue pumper on a Quantum chassis has been delivered to the **Barlow Fire Company in Adams County**. The Quantum chassis features the TAK-4 Independent Front Suspension, two EMS compartments, hands-free SCBA brackets, and seating for six. The truck features a 1,500 GPM pump, Stokes basket & backboard storage, a 9,000lb. portable winch, Will-Burt Nightscan light tower and a 20Kw Harrison hydraulic generator. Fire Chief Dave Maring – (717) 334-1717 Station

The **Green Tree Volunteer Fire Department in Allegheny County** has taken delivery of a 2009 Velocity CAFS pumper. Engine 3 has many safety features, including the frontal impact and Side Roll Protection, an on-board video observation system and Safety Vision camera at the rear and on each side. Also featured is a Waterous two-stage 2,000 GPM pump, Pierce Husky 12 foam system, Hercules CAFS and a Harrison 10Kw hydraulic generator. Station – (412) 921-1110 www.gtvfc.org

The **Citizens Fire Company in Fawn Grove, York County**, has purchased a new Pierce custom Velocity chassis with seating for eight personnel. Engine 56-3 utilizes a 161” long aluminum pumper body and features a 1,250 gallon water tank, 1,500

GPM Waterous single stage pump, hinged compartment doors, Ziamatic Quic-Lift ladder rack, rear vision camera system and a Harrison 10Kw hydraulic generator. Fire Chief Russell Townson – (717) 382-4432 Station www.citizensvfc.com

The **City of Chester** has taken delivery of two (2) Arrow XT rescue pumpers – each with a 10” raised roof, Cummins 400Hp engine, Onspot automatic tire chains, Waterous 1,750 GPM two-stage pump, 750 gallon water tank, all stainless steel plumbing, a 15Kw Harrison hydraulic generator and a Will-Burt light tower. Battalion chief Jack Gresch – (610) 447-7842 Station 82 www.chestercity.com/fire_department.cfm

The **Summit Station Fire Company in Schuylkill County** has taken delivery of a Pierce Velocity rescue pumper with the TAK-4 Independent Front Suspension, Side Roll Protection Command Zone electronics and seating for eight firefighters. Rescue/Engine 34-55 features full-height, full-depth rescue-style compartments, Gortite roll-up doors, a Harrison 20Kw hydraulic generator, Will-Burt Nightscan light tower and Whelen LED emergency lighting. (570) 754-3491 Station www.summitstationfire.com



GREASE GRITS

The increased popularity of liquid de-icing agents, along with traditional road salts, has increased the risk of chassis-related corrosion. Liquid de-icing agents wick into narrow gaps even more readily than road salts and cause corrosion when humidity is then present. The new chlorides tend to stick to surfaces more than traditional road salt and fire apparatus has been effected. The following are some suggestions that may inhibit the effects or corrosion:

- Thoroughly pressure wash the undercarriage of the apparatus frequently with plain water to remove salt & chemicals. (When using a high pressure wash, all grease fittings outside and underneath the vehicle chassis must be lubricated after washing, to dissipate water & contaminated grease.
- Hose out the radiator with plain water.
- Keep mud flaps in good repair to minimize salt/chemical spray.



Washing your newly painted vehicle removes small particles that can scratch the painted surfaces, and removes contaminants that can etch the paint & accelerate corrosion. Take the following precautions when taking care of your apparatus:

- Never wash in direct sunlight, as the surface temperature may be too hot.
- Use a mild non-abrasive liquid detergent or a “wash & wax” type soap that is specifically formulated for vehicle washing. Apply the soapy wash solution with cotton towels or a soft bristle brush, and a gentle cleaning motion. Rinse off all washed areas thoroughly with tap water at gentle pressure. Rinse the vehicle, from the top down, before the wash solution has dried. Use a clean, soft, non-abrasive cloth or chamois to dry.
- After washing & rinsing, or after using the vehicle in the rain, wipe dry any areas that will trap water – open up all doors and dry off the interior surfaces & door latches. **Never let the vehicle sit wet.**

Contact our customer service managers for more details:

Eastern PA Chris Witkowski at 800-723-1055 — **Western PA** Joe Gault at 877-946-7667

Pierce News

As you may already know, Pierce Manufacturing has partnered with Harley-Davidson to support the National Fallen Firefighters Foundation (NFFF).

This awesome event is one of the ways that Pierce Manufacturing and the network of dealerships are able to support such a worthy program. Log onto nff.fullthrottlesupport.com, before April 26th, for a chance to win a custom, one-of-a-kind Harley-Davidson® Fat Boy® motorcycle!



more way that Pierce network of dealerships are able to support such a worthy program. Log onto **before April 26th**, for a one-of-a-kind Harley-Davidson® Fat Boy® motorcycle!

Every dollar donated to the Full Throttle Support campaign will go directly to the National Fallen Firefighters Foundation.

NEW DELIVERIES – Continued from Page 4

The **Indiana Fireman's Association** has embraced a good relationship with Pierce and the availability of stock units – taking delivery of their third unit in the last two years. Engine 108 is a Custom Contender pumper with a Cummins 470HP engine, Waterous 1,250GPM pump, 1,000 gallon water tank, high side compartment on each side, ladders between the tank & body and a Harrison generator. Fire Administrator Paul Koons – (724) 840-8903 www.indianafire.com

A 2009 Pierce Encore rescue has been delivered to the **Oklahoma Volunteer Fire Company in Westmoreland County**. The unit is on a commercial 2009 Kenworth T-370 chassis with a Paccar 360Hp engine and seating for six. Air 49 features a 19.5' Encore rescue body, Onan 25Kw PTO generator, Will-

Burt light tower, and provisions to install a ten-bottle cascade system. Fire Chief Don Polka – (412) 760-9364

The **Lower Allen Township Fire Department in Cumberland County** has placed a 100' Pierce rear-mount aerial platform into service – Truck 12 has already been busy running some calls in the Camp Hill area! The custom Velocity chassis is certainly considered safe with the Side Roll Protection, frontal impact airbags, and hands-free SCBA brackets. A 2,000 GPM Waterous pump is included, along with a full compliment of ground ladders, two crosslays, a front bumper trashline, FireCom intercom system and a rear vision camera. Fire Chief Rodney Mumma – (717) 761-6475 Station 1 www.lowerallenfire.com

CALENDAR OF EVENTS:

FDIC Show in Indianapolis, Indiana	April 23-25, 2009
Glick Open House in Zelenople	May 2, 2009
Fire Expo in Harrisburg – Farm Show Complex	May 15-17, 2009
Lancaster County Convention in Quarryville	June 6, 2009
Glick Open House in Bird-in-Hand	October 3, 2009

We're Serious About Service

Glick Fire Equipment
350 Millcreek Road
Bird-in-Hand, PA 17505
(717) 299-4120
2348 Evans City Road
Zelenople, PA 16063
(724) 452-5553
www.glickfire.com

PRSR STD
U.S. Postage
PAID
Permit #20
Smoketown, PA