

Glick at a Glance

President's Column

As we again look forward to the change of season, I am reminded of the many changes that are also taking place here at Glick Fire Equipment. One big change this fall will be our 2008 Open House and Customer Appreciation Event on October 18th, at our Bird-in-Hand facility. For the past fifteen years, we have held an open house in the spring and as we prepare for the autumn season, we are looking forward to a change of pace with this event. We will have a renewed focus on what Glick Fire can provide you, including servicing all of your apparatus needs, either in our facility or in your station; new or replacement parts and equipment; and of course the sale of Pierce fire apparatus and Medtec ambulances.

Another change you will see at our customer appreciation even is the completed expansion project. This approximately 5,000 square foot expansion has allowed us to increase our efficiency and capabilities in our fabrication area. Check out the Grease Grips section for photos and more information!

Stop by to see us in Bird-in-Hand on October 18th, from 10AM – 3PM. See the latest product offerings from Pierce & Medtec, check out our expanded facility, speak with our staff, register for door prizes and of course enjoy some complimentary food. See you then!

Doug Glick

RECENT DELIVERIES

For more information on a particular apparatus, please feel free to contact the department officer listed for each unit or contact us directly.

Nancy Run Fire Company in Bethlehem Township, Northampton County, has taken delivery of a custom Dash pumper with a 10" raised roof, transverse crew cab storage compartments, seating for six and a 19" extended front bumper. Engine 1411 has a 75 gallon poly water tank and 50 gallon foam tank, Waterous 1,500 GPM single-stage pump, Pierce Husky 12 foam system plumbed to four discharges, a Ziamatic quik-Lift ladder rack, Whelen LED warning light package, and an Onan 10KW diesel generator. Station – (610) 861-0234 www.nancyrun.org

The **Swarthmore Fire & Protection Association in Delaware County** has placed a new custom Dash pumper into service recently. Engine 14-1 has an aluminum pumper body, Onspot automatic tire chains, a LED lighting package, 750 gallon water tank, Waterous 2,000 GPM two-stage pump and FoamPro 2002 foam system, all stainless steel plumbing and a 15KW Harrison generator. Committee Chairman Dave Karlunas – (610) 544-2732 www.swarthmorefd.org

The **Dickerson Run, Liberty & Vanderbilt Volunteer Fire Department in Fayette County** has taken delivery of a Pierce custom Saber rescue pumper, with many nice features. Engine 3 has a top-mount control zone pump panel, 750 gallon water tank, Hale 1,750 GPM pump, passenger side LDH discharge and a Sierra booster pump. The unit also has high-side body compartments with roll-up doors, walkway storage & hatch compartments on each side, Space Saver breathing air fill station, and an extended front bumper to hold two hydraulic tool reels and tool tray. Station – (724) 529-2771



NEW PIERCE & MEDTEC SALES

Adams County	Barlow FC in Gettysburg	<i>Custom Quantum PUC Rescue Pumper</i>	<i>Cyle Sheaffer</i>
Allegheny County	Borough of Green Tree Wexford VFC	<i>Custom Velocity Pumper</i> <i>Custom Saber PUC Rescue Pumper</i>	<i>Keith Flood</i> <i>Jim Sims</i>
Bucks County	Cornwells VFC Doylestown FC	<i>Custom Velocity PUC Rescue Pumper</i> <i>Custom Quantum 100' Aerial</i>	<i>Ralph Rehrig</i> " "
Cambria County	Ebensburg Area Amb.	<i>Ford E350 Field Duty 144</i>	<i>Greg Tucci</i>
Carbon County	Albrightsville VFC	<i>Ford F550 Mini-Pumper</i>	<i>Bud Strauss</i>
Westmoreland County	N Hempfield/Greensburg	<i>Contender F550 Brush Truck</i>	<i>Bud Strauss</i>
York County	Citizens FC in Fawn Grove City of York City of York	<i>Custom Velocity Pumper</i> <i>Custom Arrow XT 100' Platform</i> TWO Custom Velocity Pumps	<i>Cyle Sheaffer</i> " " " "

New Deliveries – Continued from Page 1:

The **New Kensington/Parnassus Fire Company #2 in Westmoreland County** has placed a 2008 Pierce Impel rescue pumper into service. Engine 2 features a Hale 1,500 GPM pump with a Hale foam Logix 2.1 foam system, a 750 gallon water tank with a 40 gallon foam cell, a 161" rescue style body with full height & depth compartments on both sides and a Will-Burt 20' light tower. The ladders are stored through the tank and special hose body sheets are extended to the sides. Dan Felack – (724) 335-4200

A new Pierce custom Quantum pumper has been recently delivered to the **Saegertown Volunteer Fire Department in Crawford County**. The Quantum chassis has seating for six personnel, and is powered by a Detroit Series 60, 470HP engine and an Allison 4000EVS transmission. The unit features a Waterous 1,500 GPM single-stage pump, a 1,000 gallon water tank, a Ziamatic ladder rack and an Onan diesel generator. Station – (814) 763-1111

Reinholds Fire Company in Lancaster County has placed a new Pierce custom rescue pumper into service. The ArrowXT chassis has a 10" raised roof, seating for six personnel, frontal air bags, Side Roll Protection and Onspot automatic tire chains. The unit also features stainless steel plumbing, 1,000 gallon water tank, Hale 2,000 GPM pump, 1,500W Visor light, two 1,500W pole lights, a 10KW Harrison hydraulic generator and the Chevron striping. Committee Chairman Tom Showalter – (717) 336-7753 Station

The **Newtown Fire Association in Bucks County** traveled to Pierce recently to pick up their new Pierce 105' steel ladder truck. The unit has a Velocity chassis with a Detroit 515HP diesel engine, an Allison automatic transmission, TAK-4 independent front suspension and seating for seven. The new Ladder 45 has an aluminum body with roll-up doors, a Waterous 2,000 GPM pump, 500 gallon water tank, and an enclosed pump panel. The aerial device is a Pierce 105' steel aerial ladder with a 750 pound tip load, remote tip controls and the Pierce Quick-lock movable waterway. Station – (215) 968-3731 www.newtownfire.com

The **Grandview Volunteer Fire Department in Jeannette, Westmoreland County** has purchased a 2007 Pierce Kenworth 2-Door Contender Pumper. The attack truck has a Cummins 315HP engine, Waterous 1,250 GPM single stage pump, 1,000 gallon water tank, Onspot chains, adjustable shelves and a floor tray in the rear compartment, a Honda gasoline generator and two 1,000W lights. Chief Cliff Storey – (724) 527-3732.



Open House & Expo

~ Customer Appreciation Event ~



10AM ~ 3PM

Rain or Shine



Saturday
October 18, 2008



MEDTEC

Mark this date on your calendar now — you do not want to miss this event!

We are changing things around a little this year and we are anticipating a large customer service event! Like previous years, we will display many local fire and ambulance units, both outside in our large lot and inside the shop area. You will be treated to a few demonstrations in the service center and will be able to browse some loose equipment displays.

Be our guest for part of your Saturday and be involved with an event which is designed to help you. Help you achieve the goals of protecting your community assets and staying safe in all aspects of emergency service — in the most efficient way possible. Besides, where else can you view such a comprehensive display of both Pierce & Medtec units — all in one location?

Stop in anytime during the day ~ rain or shine ~ to register for lots of door prizes, take a tour of **your service & sales facility**, including the new fabrication area, have some lunch and learn the many ways in which we can help you serve your community!

GLICK FIRE EQUIPMENT

350 Millcreek Road
Bird-in-Hand PA 17505
(717) 299-4120

www.glickfire.com

The **Coral Graceton Volunteer Fire Company in Indiana County** has taken delivery of a 2008 Pierce custom Contender pumper with a Waterous 1,500 GPM pump with a Hale Logix 2.1 foam system, 1,000 gallon water tank with a 30 gallon foam cell, top mount pump panel, 22" extended front bumper, Harrison 10KW hydraulic generator and a Will-Burt Chief light tower. Fire Chief Tony Dellafiora – (724) 479-2949

A new custom pumper has been delivered to the **Hatfield Volunteer Fire Company in Montgomery County**. Engine 17 has a Velocity chassis with a 10" raised roof, TAK-4 independent suspension and seating for six. The aluminum body has a large hosebed, a Waterous two-stage 2,000 GPM pump, 750 gallon water tank a 40 gallon Class A foam cell and two speed lays. The Pierce Husky 12 foam system is piped to four water outlets, plus utilizes a Hercules Compressed Air Foam System. Station – (215) 855-2122 www.hatfieldfire.com

The **Township of Upper Dublin in Montgomery County** recently received a custom pumper for the **Fort Washington Fire Company**. This Velocity chassis also has a 10" raised roof, TAK-4 independent suspension and seating for six. Fort Washington's newest pumper has a Waterous two-stage 1,500 GPM pump, a 750 gallon water tank, Harrison 10KW hydraulic generator and Fire Research Focus lights. Station – (215) 646-2555

Whitpain Township of Montgomery County has taken delivery of a custom Impel rescue pumper for the **Centre Square Fire Company**. Engine 33 features a Cummins 425HP engine, Allison automatic transmission, TAK-4 independent front suspension, an aluminum body with roll-up doors, 1,500 GPM Hale pump, 500 gallon water tank and two speedlays. Station – (610) 272-4686 www.csfc33.com

The **Monroeville Volunteer Fire Department #4 in Allegheny County** has taken delivery of a 2008 Pierce Quantum pumper with a Hale 1,500 GPM pump, 500 gallons of water, an extended front bumper with front suction, a Vulcan remote monitor with electric extender and all preconnects off the rear of the truck. Engine 42 has high side compartments on both sides, New York style low hosebed, hydraulic ladder rack, and a Will-Burt Chief light tower mounted over the hose bed. Chief Doug Cole – (412) 372-4044 www.mvfc4.org

A new Quantum PUC pumper has just been delivered to the **Cochran Hose Company in Sewickley, Allegheny County**. The unit features a custom chassis with frontal impact protection, a Safety Vision camera system, custom interior EMS compartments, TAK-4 independent front suspension and Command Zone electronics. A Pierce 1,500 GPM pump with a Husky 12 and Hercules compressed air foam system is featured, along with a 600 gallon water tank, front suction with a hinged front bumper, front bumper turret with remote electric valve and an electric deluge riser. Chief Jeff Neff – (412) 741-4015



Employee Spotlight



Tom Yecker ~ Bird-in-Hand Parts Dept.

It's hard to imagine that Tom joined the Glick Fire parts department over ten years ago! He has grown and progressed with us, and still enjoys the challenge of helping customers locate an item which had previously evaded them. Tom says, "finding that certain part to get them up & running is the goal we set forth among our customer service team".

A self-proclaimed Mack firetruck buff, Tom enjoys working on antique trucks and cars – especially his 1970 Chevrolet Malibu. He is actively involved in both the Rothsville Fire Company and the East Petersburg Fire Company, enjoys camping, the beach and spending time with his wife Tonya and daughter Mackenzie. *(It shouldn't be hard to guess Mackenzie's nickname!)*

Tom was recognized last year at the annual Pierce dealership service/parts meetings in Wisconsin, voted the Customer Service Employee of the Year. We certainly recognize his value here at Glick's too!



GREASE GRITS



Compartment Layout

Functional compartments

Easy to reach equipment

Holds twice as much

A place for everything



Compartment Layout

Our new fabrication department was built with you in mind. We are now more efficient which will ultimately reduce apparatus out of service time and costs.

With two dedicated fabrication employees, we are capable of threading & grooving stainless steel pipe, plasma cutting, fabrication of poly boxes & trays, and true custom tool mountings.

Custom mounts include fixed shelves, roll-out tool boards, fold-out tool boards, roll-out/tilt-down shelves – all built to your specifications. Plus, all mounts can be painted to match the cab or compartment color.

The new fabrication area will be open during the customer service event on Saturday, October 18th. Stop in for a tour!

Contact our customer service managers for more details:

Eastern PA Chris Witkowski at 800-723-1055 — **Western PA** Joe Gault at 877-946-7667

Why choose Glick Fire Equipment for your apparatus service & parts needs?

- Pump flow testing is performed to NFPA Standards and includes performance details.
- Glick Fire has a large, full-stocked parts distribution area. We have invested over \$1 million in inventory to keep you in service.
- Diagnostic troubleshooting with Pierce & Medtec software, plus the capabilities to correctly look-up parts and suggest proper replacement parts. (ie: some older parts may now have rebuild kits available which would reduce the costs of ordering brand new.)
- Five mobile, well-stocked service trucks in addition to a mobile preventive maintenance truck with waste oil disposal.



DEMONSTRATOR FOR SALE

**2008 CHEVROLET G3500 ~ FIELD DUTY 146
TYPE III AMBULANCE**

\$ 85,000

Available for immediate delivery!



Equipped with a DURAMAX 6.6L Turbo diesel, this mini-mod runs quiet and gets approximately 15 MPG. In addition to the standard Field Duty equipment, it is also equipped with heated, remote control mirrors, an EVS child Safety Seat built into the attendant seat, drop-in sharps at the head of the squad bench, glove box holders over the side & rear entry doors, and a ceiling mounted oxygen outlet.

Interested in an on-site demonstration? Contact Greg Tucci at (570) 640-8099 or greg@glickfire.com, or D.J. Johnson at (412) 973-8772 or dj@glickfire.com.

CALENDAR OF EVENTS:

Glick Open House in Bird-in-Hand
Fire Expo at the Harrisburg Farm Show Bldg.

October 18, 2008
May 15-17, 2009

We're Serious About Service

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Glick Fire Equipment
350 Millcreek Road
Bird-in-Hand, PA 17505
(717) 299-4120
2348 Evans City Road
Zelienople, PA 16063
(724) 452-5553
www.glickfire.com