

# Glick at a Glance

## President's Column

### Greetings!

Early one morning, when the sun was shining directly into our front office doors, I was trying my hand at eliminating the streaks – yes, I do windows too. One of my colleagues walked by and made the comment about the president “doing windows” and the comment made me think about servant leadership. That is, I first wanted to serve, and then I made a conscience choice to lead others. I have made the choice to influence the attitudes and behavior of people towards accomplishing a goal. The majority of you have done the same thing – chosen to influence

others by your service to your community.

Glick Fire is honored by every contact made to us. Contacts mean you trust us to help support your efforts in the community, whether it is for a new piece of equipment, to maintain your equipment or to supply the correct parts quickly and efficiently.

That being said, I would expect to be notified if our actions do not instill a sense of confidence in you. Contact me directly by phone, in person or email to help us maintain that influence of exceptional service.

On another subject, we are moving right along with the 5,000 square foot addition to the Bird-in-Hand service facility. This addition will be used primarily to increase our capabilities and expand the possibilities in the area of fabrication. The photo and article on page 2 talks a little more about the expansion – check it out.

Be safe this summer....I'll be back to you soon!

**Doug Glick**  
doug@glickfire.com

## RECENT DELIVERIES

*For more information on a particular apparatus, please feel free to contact the fire department officer listed for each unit.*

The **Allegheny County Police** have recently placed a 2008 Pierce International heavy-duty rescue into service. The Durastar 4400 chassis has seating for two, a MaxxForce 330HP engine and a 13" front bumper extension with tie-offs on the corners. The 19.5' walk-in rescue box has a dropped lower floor, over-head cabinets and full-height cupboards, storage with cargo netting for the bulk items, a command desk, and a Safety Vision rear camera. In addition, the Bomb Squad unit features a ramp for a robot, a portable desk to use outside, an electric awning and an Onan 12KW silent-run generator.



The **City of Pittsburgh Police Department** has also taken delivery of a 2008 Pierce International heavy-duty rescue. The unit is identical to the one listed above and was shown at our recent Open House in Zelienople. A special thank you to Deputy Director Ray DeMichiei of Pittsburgh City's Emergency Management Agency.

**Recent Deliveries** – Continued on Page 4 & 6



<b>NEW PIERCE &amp; MEDTEC SALES</b>
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<b>Allegheny County</b>	Logans Ferry Heights VFD	<i>Dash Heavy-Duty Rescue Pumper</i>	<i>Jim Sims</i>
	Pittsburgh Bureau of Fire	<i>Four (4) Arrow XT 105' Aerials</i>	<i>Ed Povirk</i>
	Pittsburgh Bureau of Fire	<i>Arrow XT 75' Aerial</i>	<i>" "</i>
	US Steel in Pittsburgh	<i>Arrow XT 105' Aerial</i>	<i>Jim Sims</i>
<b>Beaver County</b>	Darlington Township VFC	<i>Velocity Rescue Pumper</i>	<i>Ed Povirk</i>
<b>Berks County</b>	Muhlenberg Area Amb..	<i>Two (2) PD-168, Ford E-450 Type III</i>	<i>Greg Tucci</i>
	Western Berks Ambulance	<i>Two (2) PD-168, Ford E-450 Type III</i>	<i>" "</i>
<b>Chester County</b>	Goshen FC in W Chester	<i>Velocity PUC Pumper</i>	<i>Ralph Rehrig</i>
	Goshen FC in W Chester	<i>Velocity PUC Rescue</i>	<i>" "</i>
	Lionville FC	<i>Quantum Pumper Tanker</i>	<i>" "</i>
	Twin Valley FD	<i>Arrow XT PUC 75' Aerial</i>	<i>" "</i>
	Berwyn FC	<i>Arrow XT Rescue Pumper</i>	<i>" "</i>
	Ridge FC in Spring City	<i>Arrow XT PUC Pumper</i>	<i>Curt Woerth</i>
<b>Cumberland County</b>	Cumberland Valley Hose	<i>Velocity 75' Aerial</i>	<i>Cyle Sheaffer</i>
	Lower Allen Township FC	<i>Velocity 100' Aerial Platform</i>	<i>" "</i>
	Lawnton FC in Swatara	<i>Quantum HDR Non Walk-in Rescue</i>	<i>" "</i>
	Swatara Township VFC	<i>Quantum PUC Rescue Pumper</i>	<i>" "</i>
<b>Delaware County</b>	Chester FD	<i>Two (2) Arrow XT Rescue Pumps</i>	<i>Curt Woerth</i>
<b>Lancaster County</b>	Blue Ball FC	<i>Quantum Pumper Tanker</i>	<i>Curt Woerth</i>
	Reinholds FC	<i>Arrow XT Rescue Pumper</i>	<i>" "</i>
<b>Montgomery County</b>	Upper Merion Township for the King of Prussia FD	<i>Impel PUC Rescue Pumper</i>	<i>Ralph Rehrig</i>
<b>Schuylkill County</b>	Pottsville Area EMS	<i>Chevrolet CG3500 FD-146 Type III</i>	<i>Greg Tucci</i>
	Summit Station FC	<i>Velocity HD Rescue Pumper</i>	<i>Bud Strauss</i>
<b>Westmoreland County</b>	Grandview VFD (Jeannette)	<i>Kenworth Contender Pumper (Stock Unit)</i>	<i>Jim Sims</i>
	Oklahoma VFD #1	<i>Kenworth Multi-Cab Encore Rescue</i>	<i>" "</i>



*Fabrication Area*

The new fabrication area in Bird-in-Hand is scheduled to be completed within the next month or two. Although it may seem as though we are just outgrowing the current shop, that is not the case. This fabrication expansion was built solely for our customers.

In-house custom fabrication of mounts, boxes, accident damage repair, etc. will ultimately be less expensive for you and will reduce out-of-service time for the apparatus, in some cases, by 2-3 days.

This is one more step in providing superior service to you & your community.

## ActionSafe™ INTERIOR CONFIGURATIONS

Stay seated and in control of every situation with ActionSafe™ interior configurations from Medtec. The innovative ActionSafe™ design keeps you harnessed and provides maximum protection & superior ergonomics for patient care.

The paramedic-inspired ActionSafe™ interior creates a bold new envelope of protection for EMS personnel. (Equipment & controls within arms reach, 5-point safety harness, increased head space, cabinets tapered & flared away from impact zones, and additional padding throughout the interior.)

The seat itself moves easily toward the cot and back to the wall as desired. Advanced ergonomics allow a full range of patient care. The side-action seat offers you the surety of a more crash-stable environment ~ it's safety in motion.

**Be ready** with smart innovations which help you do your job safer.  
**Be sure** with Medtec.



BE READY. BE SURE.  
**MEDTEC**

### Schuylkill Valley EMS

Schuylkill Valley EMS in Berks County has taken delivery of a new Medtec unit ~ a Ford E350, FD-160 Type III ambulance. The members at Schuylkill Valley requested a safer way for their personnel to



treat and transport patients. In addition to impressive reflective vinyl striping on the exterior of the box, they installed EVS 1790 3-point harness seats in place of a standard squad bench seat. Not only do these seats secure personnel safely, in close proximity of the patient, but they can also be configured to transport a second patient ~ by folding the seat down to accommodate a litter or long spine board.

If you would like detailed information on Schuylkill Valley's new unit, or would like to view the many safety features of a Medtec Ambulance, contact Stephen Bobella of Schuylkill Valley at (610) 926-3671, or contact us directly ~

Western PA ~ DJ Johnson at (412) 973-8772  
Eastern PA ~ Greg Tucci at (570) 640-8099

*Glick Fire Equipment is the authorized Medtec Ambulance sales & service dealership for the entire state of Pennsylvania. Our entire organization will ensure a quality product and superior personalized service to you.*

*Call now ~ demonstrators are available!*

**Recent Deliveries** –from Page 1:**Pittsburgh City Emergency Management**

**Agency** has also taken delivery of a similar unit – a 2008 Pierce International heavy-duty rescue with an 18' box. This unit has many special features in the kennel area with includes a three-person bench seat, air conditioning, a high heat alarm, a galley with a sink, microwave & refrigerator, a 25 gallon poly water tank, four removable dog cages and four permanent cages with built-in floor drains.

**East Allen Township Fire Company in**

**Northampton County** has purchased a Pierce 4-door mini-pumper on a Ford F550 4x4 Super-Duty chassis. This specialty unit, QRV4642 has a Waterous 500 GPM pump, 250 gallon water tank and Gortite roll-up doors.  
Station – (610) 262-6700

**The Chester Heights Fire Company in Delaware**

**County** placed a Pierce Quantum rescue pumper into service. Engine 71 has a PUC rescue pumper body with a 1,500GPM pump, 750 gallon water tank, stainless steel plumbing, a six-cylinder 6,000PSI cascade system, a Will-Burt light tower and a 20KW Harrison hydraulic generator.  
Chairman Sam Iannucci – (610) 459-4347

**The Buchanan Valley Volunteer Fire Department in Orrtanna, Adams County,**

has just placed a 2008 Pierce pumper tanker into service. Engine 27 is an Arrow XT chassis and features full-height/full-depth rescue-style compartments on the driver's side, three-quarter height compartments on the officer's side, a 2,000 GPM pump, a 2,000 gallon water tank and a 10" rear dump with 8" side dumps.  
Chief Mike Spielman – (717) 677-9234

A 2008 Pierce Velocity rescue pumper has been delivered to the **Greenock Volunteer Fire Company in Allegheny County.** The chassis has seating for six, TAK-4 independent front suspension, On-Spot automatic tire chains and a Detroit 515HP engine. Rescue 144 has a stainless steel body with a rear-mounted pump panel, and features a 750 gallon water tank, 1,500 GPM Hale pump with a Husky 12 dual-agent foam system, and a compliment of rescue tools.  
Station – (412) 751-7655

A new Pierce Dash rescue pumper has been delivered to the **Quarryville Fire Company in southern Lancaster County.** Rescue 5-7 has a 16" raised roof, seating for eight, a Waterous 2,000 GPM pump, 750 gallon water tank, Will-Burt light tower, a four-cylinder 6,000 PSI air cascade system and a 30KW Harrison hydraulic generator.  
Chief Tim Cox – (717) 786-2898 Station

**The Rescue Fire Company in Susquehanna Township, Harrisburg,**

has taken delivery of a 2008 Pierce Quantum. Engine 37-1 features a Detroit 455HP engine, TAK-4 front suspension, 1,500 GPM Hale pump, 1,000 gallon poly water tank, and a Harrison 10KW hydraulic generator.  
Station – (717) 232-9502

**The Imperial Volunteer Fire Department in Findlay Township, Allegheny County,**

has taken delivery of a Pierce custom Contender pumper. Engine 6 has seating for six personnel, a 172" wheelbase with a 152" aluminum pumper body, a 1,000 gallon poly water tank, 1,500 GPM Waterous pump with a Husky 12 dual-agent foam system, remote-switched flood lights and the Chevron striping on the rear. Station – (724) 695-0282

**The Strasburg Fire Company in Lancaster**

**County** took advantage of Pierce's stock unit program and purchased a 75' aluminum aerial on an Arrow XT chassis. This Pierce PUC unit has seen its share of publicity since it was used as a showcase truck at the 2008 FDIC. Truck 5-10 features a 1,500 GPM waterway, 750 lb. tip load, 500 gallons of water, 1,500 GPM pump, stainless steel plumbing and a Texas Chute-Out hosebed.  
Chairman Rick Wentz – (717) 687-7232

**The Canonsburg Volunteer Fire Department in**

**Washington County** has taken delivery of a Pierce custom Quantum rescue pumper. Engine 693 features a 2,000 GPM pump with a Husky 12 foam system, a 500 gallon poly water tank with a 40 gallon foam cell, a 30KW Harrison hydraulic generator, Will-Burt light tower, 161" rescue pumper body and a large compliment of rescue tools.  
Chief Tim Solobay – (724) 746-1014

**Recent Deliveries** – Continued on Page 6

*“Cultivate character over reputation.*

*Character is what you really are, while reputation is what others think you are.”*



## GREASE GRITS

### Respond Ready™ Tool Storage System

Customize your compartment even more! Respond Ready Storage Systems from Pierce will help you organize your tools, fittings & couplings in a secure, compact tool case – mounted directly on your apparatus.

The drawer sets come in a variety of sizes and are bolted into the truck storage compartments, using the integrity of the Pierce body to create extreme structural strength. All drawers use the 500-pound capacity slides, have a single-handed latch operation with a lock, and are removable for on-the-scene portability.

The heavy-duty, modular units are available as an option on new apparatus or as a retrofit for existing apparatus already in service. Extreme duty calls for extreme parts.

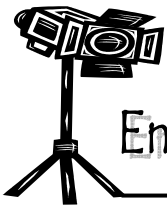
*Put compartment  
space to work!*



#### Contact our customer service managers for more details:

Eastern PA Chris Witkowski at 800-723-1055 — Western PA Joe Gault at 877-946-7667

[www.glickfire.com](http://www.glickfire.com)



### Employee Spotlight

#### Keith Radebach ~ Road Technician

Like so many of our employees Keith is an asset to not only Glick Fire but our customers as well. His experience and knowledge of mechanics & electronics, coupled with a love for all types of vehicles, has helped him to excel as a service technician for Glick Fire.

In addition to working on emergency apparatus, he also enjoys restoring antique automobiles – most recently a 1957 Chevy – and spending time camping & riding quads with his son Brandon. We are most proud of Keith when we are reminded that he quit smoking nine months ago. It was a major accomplishment for him and although he felt healthy before, he was shocked to realize how much better he feels now.



Thanks Keith for spending the past six years with us!

**Recent Deliveries***continued from Page 1 & 4*

The **City of Franklin Fire Department in Venango County** has taken delivery of a custom Pierce 100' aerial platform on an aluminum body. The custom Velocity chassis has a 10" raised roof, a Detroit 515HP engine, the TAK-4 independent front suspension, a 2,000 GPM single-stage pump, a 300 gallon poly water tank, and a 15KW Harrison hydraulic generator. City of Franklin – (814) 432-3780

**Pierce Gives Back**

Pierce Manufacturing is dedicated to the men & women of the fire service, and that couldn't have been more evident than at the Fire Department Instructors Conference in Indianapolis.

Pierce Manufacturing joined forces with live-art painter Michael Israel, who is nationally known for his painting of a firefighter rescuing a child – "Hero". In front of hundreds of spectators, Michael created two original paintings in the Pierce booth. Pierce then auctioned both paintings and presented the National Fallen Firefighters Foundation with a donation of \$9,800.

**CALENDAR OF EVENTS:**

Firehouse Expo in Baltimore, Maryland	July 22-26, 2008
FRI in Denver, Colorado	August 14-16, 2008
York County Convention in Manchester	August 16, 2008
PA State Convention in Gettysburg	September 24, 2008
Glick Open House in Bird-in-Hand	October 18, 2008

***We're Serious About Service***

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